

Pioneer Insurance & Surety Corporation

Audited Financial Statements
December 31, 2021 and 2020

and

Independent Auditor's Report



INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
Pioneer Insurance & Surety Corporation

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Pioneer Insurance & Surety Corporation (the Company), which comprise the statements of financial position as at December 31, 2021 and 2020, and the statements of income, statements of comprehensive income, statements of changes in equity, and statements of cash flows for the years then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at December 31, 2021 and 2020, and its financial performance and its cash flows for the years then ended in accordance with Philippine Financial Reporting Standards (PFRSs).

Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.



In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on the Supplementary Information Required Under Revenue Regulations No. 15-2010

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information required under Revenue Regulations No. 15-2010 in Note 33 to the financial statements is presented for purposes of filing with the Bureau of Internal Revenue and is not a required part of the basic financial statements. Such information is the responsibility of the management of Pioneer Insurance & Surety Corporation. The information has been subjected to the auditing procedures applied in our audit of the basic financial statements. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.



Bernalette L. Ramos

Partner

CPA Certificate No. 0091096

Tax Identification No. 178-486-666

BOA/PRC Reg. No. 0001, August 25, 2021, valid until April 15, 2024

SEC Partner Accreditation No. 0926-AR-3 (Group A)

July 25, 2019, valid until July 24, 2022

SEC Firm Accreditation No. 0001-SEC (Group A)

Valid to cover audit of 2021 to 2025 financial statements of SEC covered institutions

BIR Accreditation No. 08-001998-081-2021, February 1, 2021, valid until January 31, 2024

PTR No. 8854354, January 3, 2022, Makati City

April 13, 2022



PIONEER INSURANCE & SURETY CORPORATION
STATEMENTS OF FINANCIAL POSITION

	December 31	
	2021	2020
ASSETS		
Cash and cash equivalents (Notes 4 and 32)	₱5,247,755,656	₱3,213,050,563
Short-term investments (Notes 5, 9 and 32)	529,141,286	493,768,956
Insurance receivables - net (Notes 6, 30 and 32)	2,302,611,421	4,192,263,748
Financial assets (Notes 7, 9, 30 and 32)		
Financial assets at fair value through profit or loss (FVTPL)	209,157,189	137,628,998
Financial assets at fair value through other comprehensive income (FVOCI)	971,892,812	880,916,823
Financial assets at amortized cost	746,622,373	857,523,942
Accrued income (Notes 8 and 32)	8,475,245	8,731,642
Deferred acquisition costs (Note 10)	266,661,405	222,813,150
Reinsurance assets (Notes 11, 16 and 32)	12,255,043,296	9,989,267,095
Investment properties (Note 12)	2,715,948,633	2,463,377,415
Property and equipment - net (Note 13)	5,305,058,788	5,251,727,789
Investments in subsidiaries, associates and a joint venture (Note 14)	12,077,261,919	12,057,434,393
Pension asset - net (Note 20)	108,670,230	25,130,596
Right-of-use asset (Note 26)	18,210,340	19,297,569
Other assets (Note 15)	685,424,631	541,626,995
TOTAL ASSETS	₱43,447,935,224	₱40,354,559,674
LIABILITIES AND EQUITY		
LIABILITIES		
Insurance contract liabilities (Notes 16 and 32)	₱16,266,444,587	₱13,581,341,270
Insurance payables (Notes 17, 30, and 32)	6,810,511,961	6,851,873,178
Accounts payable (Notes 18 and 32)	1,195,922,912	1,216,339,578
Notes payable (Notes 19 and 32)	396,000,000	398,000,000
Deferred reinsurance commissions (Note 10)	118,806,332	133,448,747
Lease liabilities (Note 26)	19,613,554	20,777,901
Deferred tax liabilities - net (Note 27)	805,355,125	1,010,651,372
Total Liabilities	25,612,654,471	23,212,432,046
EQUITY		
Capital stock - ₱100 par value		
Authorized, issued and outstanding - 3,000,000 shares	300,000,000	300,000,000
Additional paid-in capital	72,500,000	72,500,000
Revaluation surplus on property and equipment (Note 13)	3,118,299,757	2,847,711,779
Reserve for fluctuation in value of financial assets at FVOCI (Notes 7 and 14)	454,960,204	371,432,617
Reserve for fluctuation on reclassified financial assets (Notes 7 and 14)	10,390,257,126	10,390,257,126
Cumulative translation adjustments	204,556,080	152,823,384
Net remeasurement loss on defined benefit obligation (Note 20)	(33,886,294)	(75,250,723)
Retained earnings (Note 21)	3,328,593,880	3,082,653,445
Total Equity	17,835,280,753	17,142,127,628
TOTAL LIABILITIES AND EQUITY	₱43,447,935,224	₱40,354,559,674

See accompanying Notes to Financial Statements.



PIONEER INSURANCE & SURETY CORPORATION
STATEMENTS OF INCOME

	Years Ended December 31	
	2021	2020
REVENUES		
Gross earned premiums	₱10,648,528,611	₱10,475,375,473
Reinsurers' share of gross earned premiums	(7,854,931,267)	(7,282,406,067)
Net earned premiums (Notes 16 and 22)	2,793,597,344	3,192,969,406
Investment income (Note 23)	438,370,936	498,314,912
Commission income (Note 10)	403,692,906	406,867,476
Foreign currency exchange gains – net	73,492,742	113,554,860
Reversal of provision for impairment loss - net	7,119,639	–
Other income	263,797	4,075,672
Total Revenues	3,716,537,364	4,215,782,326
BENEFITS, CLAIMS, AND EXPENSES		
Gross insurance contract benefits and claims paid (Notes 16 and 24)	3,649,231,444	5,971,526,117
Reinsurers' share of gross insurance contract benefits and claims paid (Notes 16 and 24)	(2,227,533,651)	(4,642,258,237)
Gross change in insurance contract liabilities (Notes 16 and 24)	1,786,176,823	1,778,325,513
Reinsurers' share of gross change in insurance contract liabilities (Notes 16 and 24)	(1,595,793,363)	(1,483,329,464)
Net insurance benefits and claims	1,612,081,253	1,624,263,929
Commission expense (Note 10)	868,343,634	964,343,335
General expenses (Note 25)	904,119,868	930,921,924
Interest expense (Notes 17 and 19)	21,858,261	37,340,224
Provision for impairment losses – net of recovery (Notes 6, 11 and 14)	–	193,462,388
Other underwriting expense	10,635,904	20,023,458
Total Benefits, Claims, and Expenses	3,417,038,920	3,770,355,258
INCOME BEFORE INCOME TAX	299,498,444	445,427,068
PROVISION FOR INCOME TAX (Note 27)	14,168,009	50,459,122
NET INCOME	₱285,330,435	₱394,967,946

See accompanying Notes to Financial Statements.



PIONEER INSURANCE & SURETY CORPORATION
STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31	
	2021	2020
NET INCOME	₱285,330,435	₱394,967,946
OTHER COMPREHENSIVE INCOME		
<i>Items that will be recycled to profit or loss in subsequent periods:</i>		
Change in cumulative translation adjustments	51,732,696	25,910,732
	51,732,696	25,910,732
<i>Item that will not be recycled to profit or loss in subsequent periods:</i>		
Fair value gain (loss) on equity securities designated at FVOCI (Note 7)	90,975,989	15,611,750
Tax effect (Note 27)	(7,448,402)	(3,627,269)
	83,527,587	11,984,481
Change in revaluation surplus on property and equipment (Note 13)	360,783,971	444,999,241
Tax effect (Note 27)	(90,195,993)	(133,499,772)
	270,587,978	311,499,469
Net remeasurement loss on defined benefit obligation (Note 20)	55,152,572	(45,091,997)
Tax effect (Note 27)	(13,788,143)	13,527,599
	41,364,429	(31,564,398)
	395,479,994	291,919,552
TOTAL OTHER COMPREHENSIVE INCOME	447,212,690	317,830,284
TOTAL COMPREHENSIVE INCOME	₱732,543,125	₱712,798,230

See accompanying Notes to Financial Statements.



PIONEER INSURANCE & SURETY CORPORATION
STATEMENTS OF CHANGES IN EQUITY

	Capital Stock	Additional Paid-in Capital	Revaluation Surplus on Property and Equipment (Note 13)	Reserve for Fluctuation in Value of FVOCI (Notes 7 and 32)	Reserve for Fluctuation on Reclassified Financial Assets (Notes 7 and 14)	Cumulative Translation Adjustments	Net Remeasurement Gain (Loss) on Defined Benefit Obligation (Note 20)	Retained Earnings: Unappropriated (Notes 2 and 21)	Total
As of January 1, 2021	₱300,000,000	₱72,500,000	₱2,847,711,779	₱371,432,617	₱10,390,257,126	₱152,823,384	(₱75,250,723)	₱3,082,653,445	₱17,142,127,628
Net income	–	–	–	–	–	–	–	285,330,435	285,330,435
Other comprehensive income (loss)	–	–	270,587,978	83,527,587	–	51,732,696	41,364,429	–	447,212,690
Total comprehensive income (loss)	–	–	270,587,978	83,527,587	–	51,732,696	41,364,429	285,330,435	732,543,125
Cash dividends (Note 21)	–	–	–	–	–	–	–	(39,390,000)	(39,390,000)
As of December 31, 2021	₱300,000,000	₱72,500,000	₱3,118,299,757	₱454,960,204	₱10,390,257,126	₱204,556,080	(₱33,886,294)	₱3,328,593,880	₱17,835,280,753
As of January 1, 2020	₱300,000,000	₱72,500,000	₱2,536,212,310	₱359,448,136	₱10,390,257,126	₱126,912,652	(₱43,686,325)	₱2,696,685,499	₱16,438,329,398
Net income	–	–	–	–	–	–	–	394,967,946	394,967,946
Other comprehensive income (loss)	–	–	311,499,469	11,984,481	–	25,910,732	(31,564,398)	–	317,830,284
Total comprehensive income (loss)	–	–	311,499,469	11,984,481	–	25,910,732	(31,564,398)	394,967,946	712,798,230
Cash dividends (Note 21)	–	–	–	–	–	–	–	(9,000,000)	(9,000,000)
As of December 31, 2020	₱300,000,000	₱72,500,000	₱2,847,711,779	₱ 371,432,617	₱10,390,257,126	₱152,823,384	(₱75,250,723)	₱3,082,653,445	₱17,142,127,628

See accompanying Notes to Financial Statements.



PIONEER INSURANCE & SURETY CORPORATION
STATEMENTS OF CASH FLOWS

	Years Ended December 31	
	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₱299,498,444	₱445,427,068
Adjustments for:		
Fair value gain on investment properties (Note 12 and 23)	(109,040,418)	(317,628,987)
Depreciation and amortization (Notes 13, 25 and 26)	132,159,082	131,811,015
Negative goodwill (Note 14 and 23)	(91,775,929)	—
Unrealized foreign currency exchange gain - net	(97,853,409)	(80,569,742)
Interest income (Note 23)	(77,416,345)	(81,988,358)
Dividend income (Note 23)	(61,979,226)	(2,567,906)
Provision for impairment loss on insurance receivables - net	(56,879,018)	196,224,067
Provision for impairment loss (gain on reversal of impairment) on investment in an associate (Note 14)	49,759,379	(2,761,679)
Retirement expense (Note 20)	32,148,107	26,259,451
Interest on notes payable (Note 19)	20,500,491	34,048,380
Fair value losses (gains) on financial assets at FVTPL (Notes 7 and 23)	430,586	(4,911,775)
Gain on sale of memorial lots (Notes 15 and 23)	(17,980,868)	—
Interest on lease liabilities (Note 26)	1,078,233	1,436,410
Actuarial loss on service award benefit of employees	40,228	1,960,480
Operating gain before changes in working capital	22,689,337	346,738,424
Decrease (increase) in:		
Insurance receivables	1,964,716,103	(235,461,033)
Loans and receivables	109,030,197	(201,642,659)
Accrued income	343,056	1,061,782
Deferred acquisition costs	(43,848,255)	65,732,889
Reinsurance assets	(2,265,776,201)	(1,352,037,171)
Other assets	(125,816,770)	(78,354,449)
Increase (decrease) in:		
Insurance contract liabilities	2,685,103,317	1,381,875,243
Insurance payables	(79,769,415)	1,576,892,444
Accounts payable and other liabilities	(20,456,894)	200,931,023
Deferred reinsurance commissions	(14,642,415)	10,645,751
Net cash generated from operations	2,231,572,060	1,716,382,244
Income tax paid	(59,686,153)	(85,376,955)
Contributions paid for pension fund (Note 20)	(60,535,169)	(146,472,526)
Net cash generated from operating activities	2,111,350,738	1,484,532,763

(Forward)



	Years Ended December 31	
	2021	2020
CASH FLOWS FROM INVESTING ACTIVITIES		
Acquisitions of/additions to:		
Short-term investments	(₱529,141,286)	(₱493,768,956)
Property and equipment (Note 13)	(61,244,191)	(96,274,878)
Financial assets at FVTPL (Note 7)	(173,476,448)	(44,152,797)
Investment securities at amortized cost (Note 7)	(9,000,000)	–
Investments in subsidiaries, associates, and a joint venture (Note 14)	(140,353,200)	(441,054,961)
Investment properties (Note 12)	(12,555,026)	–
Proceeds from sale/maturities of:		
Short-term investments	493,768,956	450,969,855
Financial assets at FVTPL (Note 7)	102,355,671	88,174,686
Investments securities at amortized cost (Note 7)	9,800,000	65,217,555
Investments in subsidiaries, associates, and a joint venture (Note 14)	161,488,940	–
Cash received from merger with Pioneer Land (Note 14)	1,053,284	–
Interest received	78,171,448	84,959,957
Dividends received	62,208,836	2,441,995
Net cash used in investing activities	(16,923,016)	(383,487,544)
CASH FLOWS FROM FINANCING ACTIVITIES		
Availment of notes payable (Note 19)	–	322,000,000
Payment of/maturities of		
Notes payable (Note 19)	(2,000,000)	(324,000,000)
Interest expenses on notes payable (Note 19)	(20,500,491)	(34,048,380)
Lease liabilities (Note 26)	(10,101,039)	(9,876,064)
Cash dividends (Note 21)	(39,390,000)	(9,000,000)
Net cash used in financing activities	(71,991,530)	(54,924,444)
NET EFFECT OF FOREIGN CURRENCY TRANSLATION	12,268,901	(44,980,251)
NET INCREASE IN CASH AND CASH EQUIVALENTS	2,034,705,093	1,001,140,524
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	3,213,050,563	2,211,910,039
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 4)	₱5,247,755,656	₱3,213,050,563

See accompanying Notes to Financial Statements.



PIONEER INSURANCE & SURETY CORPORATION

NOTES TO FINANCIAL STATEMENTS

1. Corporate Information

Pioneer Insurance & Surety Corporation (the Company) is a domestic corporation which was registered with the Philippine Securities and Exchange Commission (SEC) on May 13, 1954. On January 31, 2003, the Company filed with the SEC an Amended Articles of Incorporation to amend Article IV which extended the term of the Company's corporate existence for fifty (50) years. On the same date, the amendment was approved by the SEC. Republic Act No. 11232, otherwise known as "An Act Providing for the Revised Corporation Code of the Philippines" (RCC) was signed into law on February 20, 2020 and took effect on February 23, 2020. Under paragraph 2 of Section 11 of the RCC, a corporation with certificate of incorporation issued prior to the effectivity of the RCC, and which continue to exist shall have perpetual existence, unless the corporation, upon a vote of its stockholders representing a majority of its outstanding capital stock, notifies the Commission that it elects to retain its specific corporate term pursuant to its articles of incorporation, without prejudice to the appraisal right of dissenting stockholders in accordance with the provisions of the RCC. Accordingly, the corporate term of the Company became perpetual.

The Company is engaged in the business of nonlife insurance, indemnifying others against loss, damage or liability arising from unknown or contingent events. It includes lines such as accident, fire and allied lines, motor vehicle, aviation, casualty, surety, marine cargo, marine hull, comprehensive liability insurance and allied risks, and/or such other insurance coverage allied with an incident to the aforementioned lines. The Company is 55.51% owned by Pioneer, Inc. (the Parent Company), a company incorporated in the Philippines.

The registered office address of the Company is Pioneer House, 108 Paseo de Roxas Street, Legaspi Village, Makati City.

Merger with Pioneer Land, Inc.

On June 10, 2020, the Company's Board of Directors ("BOD") unanimously approved the merger of PLand and the Company, with the Company being the surviving entity, in order to integrate their administrative facilities, which may result in economies of scale, efficiency of operations, financially stronger surviving company and productive use of the properties. The said merger is pursuant to the provisions of Section 40(c)(2)(a) of the National Internal Revenue Code of 1997, as amended, and Sections 75 to 79 of the Revised Corporation Code of the Philippines.

The Company and PLand obtained the approval of the merger from the Securities and Exchange Commission (SEC) on March 10, 2021. Following the provision of the Articles of Merger, the effective date of the merger took effect on April 1, 2021, which is the first day of the month following the date of the SEC approval.

In accounting for the legal merger between the Company and its subsidiaries, the difference between the cost of the 'Investment in subsidiary' prior to the merger and the fair value of the subsidiary's identifiable net assets is recognized as negative goodwill under 'Investment income'. The financial position and results of operations of the merged subsidiary are reflected in the financial statements only from the date on which the merger occurred.



Authorization for the Issuance of the Financial Statements

The accompanying financial statements of the Company were approved and authorized for issue by the Board of Directors (BOD) on April 13, 2022.

2. Basis of Preparation and Summary of Accounting Policies

Statement of Compliance

The accompanying separate financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

Basis of Preparation

The financial statements of the Company have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVTPL), financial assets at fair value through other comprehensive income (FVOCI), investment properties, and certain property and equipment that have been measured at fair value. The financial statements are presented in Philippine Peso (₱), which is also the Company's functional currency. All amounts are rounded off to the nearest peso unit, unless otherwise indicated.

The Company has made use of the exemption from consolidation under PFRS 10, *Consolidated Financial Statements*. These financial statements are the separate financial statements of the Company. The financial statements of the Company and its subsidiaries are included in the consolidated financial statements of Pioneer, Inc., which are prepared in accordance with PFRSs. The consolidated financial statements of Pioneer, Inc. can be obtained from Pioneer House, 108 Paseo de Roxas, Legaspi Village, Makati City, its registered office address.

Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective as at January 1, 2021. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the financial statements of the Company.

- Amendment to PFRS 16, *COVID-19-related Rent Concessions beyond 30 June 2021*
- Amendments to PFRS 9, PAS 39, PFRS 7, PFRS 4 and PFRS 16, *Interest Rate Benchmark Reform – Phase 2*

Standards Issued but Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Company does not expect that the future adoption of the said pronouncements will have a significant impact on its financial statements. The Company intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2022

- Amendments to PFRS 3, *Reference to the Conceptual Framework*
- Amendments to PAS 16, *Plant and Equipment: Proceeds before Intended Use*
- Amendments to PAS 37, *Onerous Contracts – Costs of Fulfilling a Contract*
- Annual Improvements to PFRSs 2018-2021 Cycle
 - Amendments to PFRS 1, *First-time Adoption of Philippines Financial Reporting Standards, Subsidiary as a first-time adopter*



- Amendments to PFRS 9, *Financial Instruments, Fees in the '10 per cent' test for derecognition of financial liabilities*
- Amendments to PAS 41, *Agriculture, Taxation in fair value measurements*

Effective beginning on or after January 1, 2023

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*
- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

An entity applies the amendments to changes in accounting policies and changes in accounting estimates that occur on or after January 1, 2023 with earlier adoption permitted. The amendments are not expected to have a material impact on the Company.

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures

The amendments to the Practice Statement provide non-mandatory guidance. Meanwhile, the amendments to PAS 1 are effective for annual periods beginning on or after

January 1, 2023. Early application is permitted as long as this fact is disclosed. The amendments are not expected to have a material impact on the Company

Effective beginning on or after January 1, 2024

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

Effective beginning on or after January 1, 2025

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are



largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- A specific adaptation for contracts with direct participation features (the variable fee approach)
- A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

The Company has substantially completed its financial and operational impact assessment of adoption of PFRS 17. It is currently exploring its options on the changes needed to its data, systems and processes to meet the PFRS 17 requirements. The Company has also performed an initial quantification of the impact of PFRS 17 on its current lines of business, and expect the more significant impact to be on its 1) lines of business determined to be measured using the General Measurement Model; and 2) its contracts where settlement period exceeds more than a year.

Deferred effectivity

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*
The Company continues to assess the impact of the above new and amended accounting standards and interpretations effective subsequent to 2021 on the Company's financial statements in the period of initial application. Additional disclosures required by these amendments will be included in the financial statements when these amendments are adopted.

Translation of Foreign Currency-Denominated Transactions

Transactions in foreign currencies are initially recorded at the prevailing functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated using the prevailing functional currency rate of exchange at the reporting date. Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. All foreign exchange differences are taken to the statement of income.

Assets and liabilities of the foreign branch are translated at the exchange rate prevailing at the end of the reporting period, and revenue and expenses are translated at the monthly average exchange rates. The resulting translation adjustments are charged to cumulative translation adjustments and recognized as other comprehensive income.

Product Classification

Insurance contracts are those contracts where the Company (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Company determines whether it has significant insurance risk, by comparing benefits paid with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.



The significance of insurance risk is dependent on both the probability of an insured event and the magnitude of its potential effect. As a general guideline, the Company defines significant insurance risk as the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or have expired.

Cash and Cash Equivalents

Cash includes petty cash fund, cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placement and that are subject to an insignificant risk of change in value.

Short-term Investments

Placements in time deposits and other money market instruments with original maturities of more than three months but less than one year are classified as short-term investments.

Determination of fair value

The fair value for financial instruments traded in active markets at the reporting date are based on their quoted market prices or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which observable current market prices exist, option pricing models, and other relevant valuation models. Any difference noted between the fair value and the transaction price is recognized in the statement of income, unless it qualifies for recognition as some type of asset or liability.

Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial assets by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities;
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable in the market, either directly or indirectly; or
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

During the reporting period ended December 31, 2021 and 2020, there were no transfers between level 1 and level 2 fair value movements, and no transfers into and out of level 3 fair value measurement.



Day 1 difference

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Company recognizes the difference between the transaction price and fair value (a “Day 1” profit or loss) in the statement of income unless it qualifies for recognition as some other type of asset or liability. In cases where an unobservable data is used, the difference between the transaction price and model value is only recognized in the statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Company determines the appropriate method of recognizing the Day 1 profit or loss amount.

Financial Instruments

A financial instrument is any contract that gives rise to financial asset of one entity and a financial liability or equity instrument of another entity.

Financial assets at FVTPL

Financial assets at FVTPL include financial assets held for trading, financial assets designated upon initial recognition at FVTPL and financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if these were acquired for the purpose of selling or repurchasing in the near term. Financial assets at FVTPL are measured at fair value. Changes in fair values are recognized in the statement of income.

Financial assets at FVOCI (equity instruments)

Upon initial recognition, the Company can elect to irrevocably classify its equity investments as equity instruments designated at FVOCI when these meet the definition of equity under Philippine Accounting Standard (PAS) 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined by instrument level.

Gains and losses on these financial assets are never recycled to the statement of income. Dividends are recognized as income in statement of activities when the right of payment is established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.

Financial assets at amortized cost

The Company measures financial assets at amortized cost when:

- The financial asset is held within a business model with the objective to hold these and collect contractual cash flow; and,
- The contractual term of the financial assets give rise, on specific dates, to cash flows that are SPPI.

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in the statement of income when the asset is derecognized, modified or impaired.

The Company’s investment securities at amortized cost include cash and cash equivalents, short term investments, insurance receivables, loans and receivables, and investments in debt instruments.



Insurance receivables

Insurance receivables are recognized on policy inception dates and measured on initial recognition at the fair value of the consideration receivable for the period of coverage. Subsequent to initial recognition, insurance receivables are measured at amortized cost. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the statement of income.

Financial assets or financial liabilities at FVTPL

This category consists of financial assets or financial liabilities that are held-for-trading or designated by management as at FVTPL on initial recognition.

Financial assets or financial liabilities designated by management as at FVTPL are designated as such on initial recognition when any of the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis;
- The assets and liabilities are part of a group of financial assets, financial liabilities or both, which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains an embedded derivative, unless the embedded derivative would not be separated.

Financial assets or financial liabilities are initially recorded at fair value. Subsequent to initial recognition, these instruments are re-measured at fair value. Fair value adjustments and realized gains and losses are recognized as 'Fair value gains (losses) on financial assets at FVTPL' under 'Investment income' in the statement of income.

After initial measurement, the loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that form an integral part of the effective interest rate. The amortization is included under 'Investment income' in the statement of income. The losses arising from impairment of such loans and receivables are recognized as 'Provision for impairment losses' in the statement of income.

This accounting policy relates to the statement of financial position captions 'Cash and cash equivalents', 'Short-term investments', 'Insurance receivables', 'Loans and receivables', and 'Accrued income'.

Other financial liabilities

Issued financial liabilities or their components not designated as financial liabilities at FVTPL are classified as other financial liabilities. The substance of such contractual arrangements result in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

After initial measurement, other financial liabilities are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that form an integral part of the effective interest rate. Any effects of restatement of foreign currency-denominated liabilities are recognized in the statement of income.



This accounting policy relates to the statement of financial position captions ‘Insurance payables’, ‘Accounts and other payables’, and ‘Notes payable’ that meet the above definition (other than liabilities covered by other accounting standards, such as pension liability and income tax payable).

Impairment of Financial Assets

The Company recognizes an allowance for expected credit losses (ECLs) for all loans and other debt financial assets not classified as at FVTPL, together with loan commitments and financial guarantee contracts.

Expected credit loss methodology

ECL represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances will be measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that result from all possible default events over the expected life of a financial instrument. In comparison, the previous incurred loss model recognizes lifetime credit losses only when there is objective evidence of impairment.

PFRS 9 also allows the use of the loss rate approach in estimating ECL in cases where no complex portfolio is present for an entity. As a result, the Company applies the simplified approach wherein ECL allowances will be measured at an amount equal to lifetime ECL. The assessment of SICR that is solely based on the change in the risk of default is not applied under the loss rate approach and the loss rate based on historical trend is adjusted for current conditions and expectations over the future using the overlay.

The Company applies the simplified approach in its ‘Insurance receivables’ and applies general approach for the related debt investment securities which include ‘Cash and cash equivalents’, ‘Short-term investments’, and ‘Investment securities at amortized cost’.

Significant increase in credit risk (SICR)

The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Company’s aging information, the borrower becomes past due for over 30 days. Further, the Company assumes that the credit risk of a financial asset, particularly on cash and equivalents, short-term investments and investment securities at amortized cost, has not increased significantly since origination if the financial asset is determined to have “low credit risk” as of the reporting date. A financial asset is considered “low credit risk” when it has an external rating equivalent to “investment grade”.

In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a significant increase in credit risk since initial recognition, the Company shall revert to recognizing a 12-month ECL.

Staging assessment

For non-credit-impaired financial instruments:

- Stage 1 is comprised of all non-impaired debt financial assets which have not experienced a SICR since initial recognition. The Company recognizes a 12-month ECL for Stage 1 debt financial assets.



- Stage 2 is comprised of all non-impaired debt financial assets which have experienced a SICR since initial recognition. The Company recognizes a lifetime ECL for Stage 2 debt financial assets.

For credit-impaired financial instruments:

- Financial instruments are classified as Stage 3 when there is objective evidence of impairment.

ECL parameters and methodologies

For 'Cash and cash equivalents', 'Short-term investments' and 'Investment securities at amortized cost', the Company's calculation of ECL is a function of the probability of default (PD), loss given default (LGD) and exposure at default (EAD), with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgment.

For 'Insurance receivables', the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment. The provision rates are based on days past due for groupings of various counterparty segments that have similar loss patterns (e.g. by intermediary, debtor). The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

Forward looking information

A range of economic overlays are considered and expert credit judgment is applied in determining the forward-looking inputs to the ECL calculation. The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

Write-offs

Financial assets are written off either partially or in their entirety only when the Company has stopped pursuing the recovery. Any subsequent recoveries are credited to 'Provision for impairment loss - net' in the statement of income.

Classification of Financial Instruments Between Debt and Equity

A financial instrument is classified as debt, if it has a contractual obligation to:

- deliver cash or another financial asset to another entity, or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Company.

If the Company does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual agreement. Interests, dividends, gains, and losses relating to a financial instrument or a component that is a financial liability are reported as expense or income. Distributions to holders of financial instrument classified as equity are charged directly to equity net of any related income tax benefits.



Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. In order for the Company to have a currently enforceable legal right of set-off, the right must not be contingent on a future event, and must be legally enforceable in all of the following circumstances:

- the normal course of business;
- the event of default; and
- the event of insolvency or bankruptcy of the entity and all of the counterparties.

Derecognition of Financial Assets and Liabilities

Financial asset

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the right to receive cash flows from the asset have expired;
- the Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; or
- the Company has transferred its right to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset or has entered into a ‘pass-through’ arrangement and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company’s continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of the consideration that the Company could be required to repay.

Financial liabilities

Financial liabilities are derecognized when the obligations under the liabilities has expired, or is discharged, or cancelled. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

Reinsurance

The Company cedes insurance risk in the normal course of business for all of its businesses.

Reinsurance assets include balances recoverable from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer’s policies and are in accordance with the related reinsurance contract.



Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when objective evidence shows that the Company may not recover outstanding amounts due under the terms of the contract and when the impact on the amounts that the Company will receive from the reinsurers can be measured reliably. The impairment loss is recorded in the statement of income. Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

The Company also assumes reinsurance risk in the normal course of business. Premiums and claims on assumed reinsurance are recognized as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies, which are included under 'Insurance payables' in the statement of financial position. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired, or when the contract is transferred to another party.

Reinsurance contracts that do not transfer significant insurance risk are accounted for directly through the statement of financial position. These are deposit assets or financial liabilities that are recognized based on the consideration paid or received less any explicit identified premiums or fees to be retained by the reinsured. Investment income on these contracts is accounted for using the effective interest method.

Deferred Acquisition Costs (DAC) and Deferred Reinsurance Commissions (DRC)

Commissions and other acquisition costs incurred during the financial period that vary with and are primarily related to the acquisition of new and renewal insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins.

Subsequent to initial recognition, these costs are amortized using the 24th method over the life of the contract. Amortization is charged against the profit or loss. The unamortized acquisition costs are shown in the assets section of the statement of financial position as 'Deferred acquisition costs'. Reinsurance commissions are deferred and shown in the liabilities section of the statement of financial position as 'Deferred reinsurance commissions', subject to the same amortization method as the related acquisition costs.

Investment Properties

Investment properties are properties that are held to earn rentals or for capital appreciation or both, rather than for use in the production or supply of goods or services or for administrative purposes or sale in the ordinary course of business.

Investment properties are initially measured at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the statement of financial position date. Gains or losses arising from changes in fair values of the investment properties are included in the statement of income in the year in which they arise.



Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

For a transfer from investment property to owner-occupied property, the deemed cost of property for subsequent accounting is its fair value at the date of change in use. If the property occupied by the Company becomes an investment property, the Company accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

Property and Equipment

Property and equipment are stated at cost, except for land, buildings, and building machinery and equipment that are carried at appraised values, less accumulated depreciation and amortization and any allowance for impairment in value.

The initial cost of property and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the statement of income during the reporting period in which they are incurred.

Land, buildings, and building machinery and equipment are measured at fair value less accumulated depreciation on buildings, and building machinery and equipment and impairment losses recognized after the date of the revaluation. Valuations are performed frequently enough to ensure that the fair value of a revalued asset does not differ materially from its carrying amount. Any revaluation surplus is credited to the revaluation surplus included in the statement of financial position, except to the extent that it reverses a revaluation decrease of the same asset previously recognized in profit or loss, in which case the increase is recognized in profit or loss. A revaluation deficit is recognized in the statement of income, except to the extent that it offsets an existing surplus on the same asset recognized in the revaluation surplus.

Accumulated depreciation as of the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Recognition of depreciation commences when the asset becomes available for its intended use, i.e., when it is in the location and condition necessary for it to be capable of operating in the manner intended by management. Depreciation ceases at the time the asset is classified as held for sale (or it is included in a disposal group that is classified as held for sale) in accordance with PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations*, or at the date the asset is derecognized.



Depreciation and amortization are calculated on a straight-line basis over the estimated useful lives of the assets as follows:

	Years
Buildings	50
Building machinery and equipment	5 - 20
Computer equipment and mobile phones	3 - 5
Transportation equipment	5
Furniture, fixtures, and equipment	8

Leasehold improvements are amortized over the term of the lease or estimated useful life of five (5) years, whichever is shorter.

The assets' residual values, useful lives, and depreciation and amortization method are reviewed periodically to ensure that the method, residual value, and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the statement of income in the year the item is derecognized.

Right-of-use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received and estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized right-of-use assets - buildings and parking spaces are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term of one (1) to five (5) years.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of non-financial assets.

Investments in Subsidiaries, Associates and a Joint Venture

The investments in a subsidiary, an associate, and a joint venture are carried in the statement of financial position at cost, less any impairment in value (see Note 14).

Investment in subsidiaries

Investments in subsidiaries are carried at cost less any impairment in value. Subsidiaries are entities which the Company has control. Control is achieved when the Company is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.



Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Company has less than a majority of the voting or similar rights of an investee, the Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Company's voting rights and potential voting rights.

Investment in associates and a joint venture

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require the unanimous consent of the parties sharing control.

The investments are derecognized on disposal, with the difference between the net proceeds and the carrying amount being recognized in the statement of income. The reporting dates of the subsidiary and the associate and joint venture are identical with the Company and the accounting policies conform to those used by the Company for like transactions and events in similar circumstances.

The Company's percentages of ownership in the shares of stock of subsidiaries, associate, and joint venture in 2021 and 2020 are shown in the below:

	Country of Incorporation	Effective Percentage of Ownership	
		2021	2020
<i>Subsidiaries</i>			
Pioneer Intercontinental Insurance Corporation (PIIC)	Philippines	96.86%	96.86%
Center for Agriculture and Rural Development (CARD) Pioneer Microinsurance Inc. (CPMI)	Philippines	47.88%	47.88%
<i>Associate</i>			
Pilipinas Autogroup, Inc. (PAI)	Philippines	35.45%	32.22%
Philippine Trust Company (PTC)	Philippines	9.86%	9.86%
Pioneer Hollard Inc. (PHI)	Philippines	25.00%	—
<i>Joint Venture</i>			
M Pioneer Insurance Inc. (MPII)	Philippines	65.00%	65.00%

Legal merger of parent and subsidiaries

The merger was accounted for as legal merger of parent and subsidiary. The assets and liabilities are recognized at carrying amounts at date of the legal merger. Any difference between the cost of the investment and the fair value of the subsidiary's identifiable net assets is recognized as negative goodwill under 'Investment income'.

Impairment of Nonfinancial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely



independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. Impairment losses of continuing operations are recognized in the statement of income in those expense categories consistent with the function of the impaired asset.

For assets, excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If any such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. If such is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the statement of income unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase. After such reversal, the depreciation and amortization charge are adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

Insurance Contract Liabilities

Insurance contract liabilities are recognized when contracts are entered into and premiums are charged.

Provision for Claims Reported and Incurred But Not Reported (IBNR) Losses

Provision for claims reported and IBNR losses are based on the estimated ultimate cost of all claims incurred but not settled at the statement of financial position date, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims therefore, the ultimate cost of which cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money and includes provision for claims reported and IBNR claims. The provision for IBNR claims is calculated based on standard actuarial projection techniques or combination of such techniques, such as but not limited to Chain Ladder, Bornhuetter-Ferguson (BF), and Expected Loss Ratio (ELR) methods. No provision for equalization or catastrophic reserves is recognized. The liabilities are derecognized when the contract is discharged, cancelled, or has expired.

The Company shall include an MfAD to allow for inherent uncertainty of the best estimate of the policy reserves which shall be determined by an independent actuary at least on an annual basis based on standard projection techniques or combination of such techniques such as, but not limited to, the Mack Method, Bootstrapping Method, Stochastic Chain Ladder Method to bring the actuarial estimate of the policy liabilities at the 75% level of sufficiency.

Provision for unearned premiums

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. This is accounted for as 'Provision for unearned premiums' as part of 'Insurance contract liabilities' and presented in the liabilities section of the statement of financial position. Premiums from insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The change in the provision for unearned premiums is taken to the statement of income in the order that revenue is recognised over the period of risk. Further provisions are made to cover



future claims and expenses under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

Liability Adequacy Test

At each reporting date, liability adequacy test is performed to ensure the adequacy of the insurance liabilities. The test considers current best estimates of all contractual cash flows, claims and claims handling cost. If the test shows that the liability is inadequate, the entire deficiency is recognized in profit or loss.

Quarterly, an actuarial valuation is performed on the gross and net claims and premium liabilities to ensure that the reserves are in compliance with the Valuation Standards for Non-life Insurance Policy Reserves as required by the IC guided by Sections 219 and 220 of the Amended Insurance Code (Republic Act. No. 10607) along with Circular Letters No. 2018-18 and No. 2018-19. Additional reserves are set up if the result of the actuarial investigation shows that the existing balances are not in accordance with the mandate of IC.

Insurance Payables

Insurance payables are recognized when due and measured on initial recognition at the fair value of the consideration received less attributable transaction cost. Subsequent to initial recognition, these are measured at amortized cost using the effective interest rate method.

Insurance payables are derecognized when the obligation under the liability is settled, cancelled or expired.

Pension Cost

The Company operates a defined benefit pension plan, which requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined separately using the projected unit credit method. The Company has a funded, non-contributory retirement plan, administered by a trustee, covering its regular employees. Retirement cost is actuarially determined using the projected unit credit method. This method reflects service rendered by employees to the date of valuation and incorporates assumptions concerning employees' projected salaries.

Defined retirement cost comprises the following:

- (a) Service cost;
- (b) Net interest on the net defined benefit liability or asset; and
- (c) Remeasurements of net defined benefit liability or asset.

Service cost, which includes current service cost, past service cost and gain or loss on non-routine settlements, is recognized as expense in profit or loss. Past service cost is recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit and loss.



Remeasurements comprising actuarial gains and losses, return on plan assets, and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income under 'Net remeasurement on loss on defined benefit plan' in the period in which they arise. Remeasurements are not recycled to profit and loss in subsequent periods.

Past service cost is recognized as an expense on a straight-line basis over the average period until the benefits become vested. If the benefits vest immediately following the introduction of, or changes to, a pension plan, the past service cost is recognized immediately.

The net pension asset or liability comprises the present value of the pension benefit obligation less actuarial gains and past service cost not yet recognized, and less the fair value of plan assets out of which the obligations are to be settled directly. The value of any asset is restricted to the sum of any past service cost not yet recognized and the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Short-term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Lease Liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Company and payments of penalties for terminating a lease, if the lease term reflects the Company exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the leases of low-value assets recognition exemption to leases of office equipment that are considered of low value (i.e., below ₱250,000). Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

Equity

Capital stock

Capital stock is measured at par value for all shares issued.



Additional paid-in capital

Additional paid in capital represents the original contribution of the stockholders of the Company, in addition to the paid-up capital stock

Retained earnings

Retained earnings represent the cumulative balance of net income or loss of the Company, net of any dividend distribution and restatements, net of consequential tax impact.

Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits associated with the transaction will flow to the Company and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

Premiums

Premiums are recognized as revenue over the period of the contracts using the 24th method. The portion of the premiums written and assumed that relate to the unexpired periods of the policies at reporting date is accounted for as 'Provision for unearned premiums' and is presented under 'Insurance contract liabilities' in the liabilities section of the statement of financial position. The related reinsurance premiums that pertain to the unexpired periods at reporting date are accounted for as 'Deferred reinsurance premiums' shown under 'Reinsurance assets' in the assets section of the statement of financial position. The net changes in these accounts between reporting dates are charged against or credited to income for the year.

Commission income

Commissions earned are recognized as revenue over the period of the contracts using the 24th method. The portion of the commissions that relates to the unexpired periods of the policies at reporting date is accounted for as 'Deferred reinsurance commissions' and presented in the liabilities section of the statement of financial position.

Investment income

- Interest income is recognized in the statement of income as it accrues, taking into account the effective yield of the asset. Interest income includes the amortization of any discount or premium using the effective interest method.
- Dividend income is recognized when the Company's right to receive the payment is established.
- Rental income from investment property is recognized in the statement of income on a straight-line basis over the lease term.

Other income

All other income items are recognized in the statement of income when earned.

Expense Recognition

Expenses are decreases in economic benefits during the accounting period in the form of outflows or decrease of assets or incurrence of liabilities that result in decrease in equity, other than those relating to distributions to equity participants.

Benefits and claims

Gross benefits and claims consist of benefits and claims paid to policyholders and changes in the gross valuation of insurance contract liabilities, including IBNR and MfAD, except for gross changes in the provision for unearned premiums which are included in net earned premiums. It further includes internal and external claims handling costs that are directly related to the processing and settlement of claims.



Commission expense

Commissions are recognized as revenue over the period of the contracts using the 24th method. The portion of the commissions that relates to the unexpired periods of the policies at reporting date is accounted for as 'Deferred acquisition costs' and presented in the asset section of the statement of financial position.

Interest expense

Interest expense is recognized in the statement of income as incurred.

General expenses

All other expenses are recognized in the statement of income as incurred.

Borrowing costs

Interest incurred on a project financed by a loan is capitalized.

Income Tax

Income tax for the year consists of current and deferred tax. Income tax is determined in accordance with Philippine tax laws. Income tax is recognized in the statement of income, except to the extent that it relates to items recognized directly in equity or other comprehensive income. Tax on these items is recognized in the statement of comprehensive income.

Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute this amount are those that have been enacted or substantially enacted as of the reporting date.

Deferred tax

Deferred tax is provided, using the balance sheet liability method, on all temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, with certain exceptions. Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits from excess of minimum corporate income tax (MCIT) over the regular corporate income tax, and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable profit will be available against which the deductible temporary differences and carry forward of unused tax credits from excess MCIT and NOLCO can be utilized. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow all or part of the deferred tax assets to be recovered.

Current tax and deferred tax relating to items recognized directly in the statement of comprehensive income are likewise recognized in the statement of comprehensive income.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted as of end of the reporting period.



Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Movements in the deferred tax assets and liabilities arising from changes in the rates are charged against or credited to operations for the period.

Value-Added Tax (VAT)

Revenue, expenses, liabilities, and assets are recognized net of the amount of sales tax except:

- where the tax incurred on a purchase of assets or services is not recoverable from the tax authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax payable to the tax authority is included as part of accounts and other payables in the Company's statement of financial position.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, and when it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

Contingencies

Contingent liabilities are not recognized in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

3. Significant Accounting Judgements and Estimates

The preparation of the financial statements in accordance with PFRS requires the Company to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and liabilities. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be determinable under the circumstances.

Judgments

In the process of applying the Company's accounting policies, management has made the following judgments, apart from those involving estimates and assumptions, which have the most significant effect on the amounts recognized in the financial statements:

Product classification

The significance of insurance risk is dependent on both the probability of an insured event and the magnitude of its potential effect. As a general guideline, the Company defines significant insurance risk as the possibility of having to pay benefits on the occurrence of an insured event that are at least 10% more than the benefits payable if the insured event did not occur.



Distinction between investment properties and owner-occupied properties

The Company determines whether a property qualifies as investment property. In making its judgment, the Company considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately at the reporting date, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Company considers each property separately in making its judgment (see Notes 12 and 13).

Evaluation of control

The Company owns a number of subsidiaries. PFRS 10 requires an entity to reassess whether it has control over an investee. Management assessed that it has control over its subsidiaries as it is exposed, or has rights, to variable returns from its involvement with the subsidiaries and has the ability to affect those returns through its power over the subsidiaries. There have been no changes in the composition of the Company's subsidiaries in 2021 and 2020 (see Note 14).

Determination of existence of significant influence

In determining whether the Company has significant influence over an investee requires significant judgment. Generally, a shareholding of 20.00% to 50.00% of the voting rights of an investee is presumed to give the Company a significant influence.

There are instances that an investor exercises significant influence even if its ownership is less than 20.00%. The Company applies significant judgment in assessing whether it holds significant influence over an investee and considers the following: (a) representation to the board of directors or equivalent governing body of the investee; (b) participation in policy-making processes, including participation in decisions about dividends or other distributions; (c) material transactions between the investor and the investees; (d) interchange of managerial personnel; or (e) provision of essential technical information.

In 2019, the Company gained significant influence over PTC in which investments were previously classified as financial assets at FVOCI. On May 28, 2019, the Company together with other entities within the Pioneer Group with aggregate ownership of 9.86% were granted two (2) representatives in PTC's board of directors equivalent to 16.67% of the voting power effective October 4, 2019. On September 18, 2019, the Pioneer Group signed a memorandum of agreement stating that Pioneer Group shall jointly vote as one in all matters affecting its rights as stockholders of PTC and that the Pioneer Group's representatives to the Board shall decide and vote jointly for every corporate act and purpose during meetings of PTC for and in behalf of the Pioneer Group. Accordingly, the investment in PTC was reclassified from financial assets at FVOCI to investment in associate effective October 4, 2019 (see Note 14).

The Company together with Pioneer Life, Inc. entered into a joint venture on December 31, 2021 with Hollard International Proprietary Limited ("HINT") to form Pioneer Hollard Inc. (PHI). The Company subscribed 250,000 shares or ₱25,000,000 for 25% of the total outstanding capital stock of PHI. The Company assessed that it holds significant influence over PHI. Accordingly, the investment in PHI was classified as an 'Investment in associate' in the Company's financial statements. PHI was established primarily to develop and provide a customer relationship



management services through various media including, but not limited to, telephone, facsimile, e-mail, web chat and voice-over internet and any and all allied or related business (see Note 14).

Determination of existence of joint control

On December 22, 2017, the Company acquired 51% ownership in MPII for a total consideration of ₱288.15 million. On February 28, 2020, the Company infused an additional amount of ₱441,054,961 increasing the the Company's share to 65%. Management assessed that PISC and the other party have joint control over MPII as either of the parties cannot make unilateral decisions over the operations of MPII. The Company continued to classify its investment in MPII as investment in a joint venture (see Note 14).

Evaluation of business model in managing financial assets

The Company manages its financial assets based on business models that maintain adequate level of financial assets to match its expected cash outflows, largely arising from payments of customers' claims, while maintaining a strategic portfolio of financial assets for investment and trading activities consistent with its risk appetite.

In determining the classification of a financial instrument, the Company developed business models which reflect how it manages its portfolio of financial instruments. The Company's business models need not be assessed at entity level or as a whole but applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Company) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument). The Company evaluates in which business model financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Company.

The Company performs the business model assessment based on observable factors such as:

- Performance of the business model and the financial assets held within that business model are evaluated and reported to the Company's key management personnel
- Risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- Compensation of business units whether based on the fair value of the assets managed or on the contractual cash flows collected
- Expected frequency, value and timing of sales

In performing the SPPI test, the Company applies judgment and considers relevant factors such as the currency in which the financial asset is denominated, the period for which the interest rate is set, contingent events that would change the amount and timing of cash flows, leverage features, prepayment and extension terms and other features that may modify the consideration for the time value of money.

Short-term leases and leases of low-value assets

PFRS 16, *Leases*, provides a practical expedient wherein it allows exemption from the recognition of right-of-use asset and lease liability applicable for short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option) and low value assets. The Company has certain leases of office spaces with lease terms of 12 months or less and leases of office equipment with low value. The Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases (see Note 26).



Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Valuation of insurance contract liabilities

Estimates have to be made at the reporting date for the expected ultimate cost of both claims reported and claims IBNR. It can take a significant period of time before the ultimate claim cost can be established with certainty and for some types of policies, IBNR claims form the majority of the claims provision.

The primary technique adopted by management in estimating the cost of notified and IBNR claims is that of using past claims settlement trends to predict future claims settlement trends. IBNR claims is mainly calculated using Chain Ladder method but BF and ELR methods are also used whenever appropriate. At each reporting date, prior year claims estimates are assessed for adequacy and any changes made are charged to provision. Insurance claims liabilities are not discounted for the time value of money.

The margin for adverse deviation reflects the degree of uncertainty of the best estimate assumption. For claims liabilities, the Company estimated the appropriate margin for adverse deviation using the Stochastic Chain Ladder method to bring the actuarial estimate of the claims liabilities at 75% percentile level of sufficiency. The Stochastic Chain Ladder method is a common methodology used in calculating claims reserves at various confidence levels.

The carrying value of claims reported, IBNR and MfAD included in the insurance contract liabilities account are disclosed in Note 16.

In calculating the undiscounted unexpired risk reserves (URR), the unearned premium reserves (UPR) were multiplied by the ultimate loss and LAE ratio adjusted for policy maintenance expenses (gross and net basis). The ultimate loss and LAE ratio was derived from the estimation of the claims liabilities supplemented by industry ratios. URR is then compared to UPR net of Deferred Acquisition Cost (DAC) to test the adequacy of premiums liability at each reporting date. As of December 31, 2021 and 2020, the URR did not exceed UPR net of DAC. Hence, no additional provisions are made.

Fair values of unquoted financial assets at FVOCI

The Company has unquoted FVOCI equity securities whose fair value is determined using dividend discount model (DDM). The use of a different pricing model and assumptions could produce materially different estimates of fair values. Discussion of the method used by the Company to value its unquoted FVOCI is disclosed under Note 31.

The carrying value of FVOCI not quoted in an active market as of December 31, 2021 and 2020 are disclosed in Notes 7 and 31.

Provision for expected credit losses

The Company uses a provision matrix to calculate ECLs for Insurance receivables except reinsurance assets. The provision rates are based on days past due per policy .

The provision matrix is initially based on the Company's historical observed default rates. The Company will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed. The amount of ECLs is sensitive to changes in



circumstances and of forecast economic conditions. The Company's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Company's Premiums and Reinsurance receivables is disclosed in Note 6.

The carrying value of insurance receivables and related allowance for ECL as of December 31, 2021, and 2020 are disclosed in Note 6.

Fair values of investment properties and property and equipment

Investment properties and certain types of property and equipment are carried at fair value, which has been determined based on market data approach. In determining the fair value of investment properties and property and equipment, the Company's external appraisers use generally accepted methodologies. There have been no significant changes on the valuation methodologies used by the external appraisers.

The carrying values of investment properties and property and equipment carried at fair value follow:

	2021	2020
Investment properties (Note 12)	₱2,715,948,633	₱2,463,377,415
Property and equipment (Note 13)	4,744,787,149	4,686,452,445

Impairment of property and equipment

The Company assesses the impairment of its property and equipment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable.

The factors that the Company considers important which could trigger an impairment review include the following:

- significant underperformance relative to expected historical or projected future operating results;
- significant changes in the manner of use of the assets; and
- significant negative industry or economic trends.

The carrying values of the Company's property and equipment are disclosed in Note 13.

Impairment of investments in subsidiaries, associates, and a joint venture

The Company assesses impairment of its investments in subsidiaries, an associate and joint venture whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Among others, the factors that the Company considers important which could trigger an impairment review on its investments in subsidiaries include the following:

- deteriorating or poor financial condition;
- recurring net losses; and
- significant changes with an adverse effect on the subsidiaries have taken place during the period, or will take place in the near future and the technological, market, economic, or legal environment in which the subsidiaries operates.

The carrying value of investments in subsidiaries, an associate, and a joint venture, including related allowance for impairment as of December 31, 2021 and 2020 are disclosed in Note 14.



Recognition of deferred tax assets

Deferred tax assets are recognized for all temporary tax deductible differences to the extent that it is probable that the taxable income will be available against which these temporary differences can be utilized. Management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable income together with future tax planning strategies.

The Company recognized deferred tax assets as of December 31, 2021 and 2020 are disclosed in Note 27.

Pension and other employee benefits

The determination of the obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used in calculating such amounts. Those assumptions include, among others, discount rate, expected return on plan assets, and salary increase rate. In accordance with the relevant PFRS, actual results that differ from the Company's assumptions are accumulated and amortized over future periods and, therefore, generally affect the recognized expense and recorded obligation in such future periods. While the Company believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension obligations.

The net pension asset (liability) as of December 31, 2021 and 2020 are disclosed in Note 20.

The Company also estimates other employee benefit obligations, including costs of paid leaves, based on historical leave availments of employees and subject to the Company's policy. These estimates may vary depending on the future changes in salaries and actual experiences during the year.

The accrued balance of other employee benefits, included under 'Accounts payable and other liabilities' in the statements of financial position are disclosed in Note 18.

Leases - Estimating the incremental borrowing rate

The Company cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Company would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Company 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Company estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Company's lease liabilities as of December 31, 2021 and 2020 are disclosed in Note 26.



4. Cash and Cash Equivalents

This account consists of:

	2021	2020
Petty cash fund	₱511,468	₱515,518
Cash in commercial banks and trust companies	1,526,379,731	770,375,912
Cash equivalents	3,720,864,457	2,442,159,133
	₱5,247,755,656	₱3,213,050,563

Cash in banks earns interest at the respective bank deposit rates. Cash equivalents consist of time deposits that are placed for varying periods of up to three months, depending on the immediate cash requirements of the Company. Cash and cash equivalents earned interest at annual rates ranging from 0.067% to 1.50% and 0.10% to 1.55% in 2021 and 2020, respectively.

Interest income from cash and cash equivalents amounted to ₱41,068,820 and ₱49,090,557 in 2021 and 2020, respectively (see Note 23).

5. Short-term Investments

This account consists of cash placed in commercial banks and trust companies amounting to ₱529,141,286 and ₱493,768,956 as of December 31, 2021 and 2020, respectively. Short-term investments represent time deposits with maturities of more than three months but not more than one year from dates of placement and earned interest at annual rates ranging from 0.025% to 1.25% in 2021 and 0.03% to 1.62% in 2020 (see Note 9).

Interest income from short-term investments amounted to ₱4,902,088 and ₱5,131,833 in 2021 and 2020, respectively (see Note 23).

6. Insurance Receivables

This account consists of:

	2021	2020
Premiums receivable	₱1,717,303,937	₱3,251,612,767
Reinsurance recoverable on paid losses	662,269,330	1,090,141,676
Due from ceding companies	132,732,167	90,248,281
Funds held by ceding companies – treaty	2,061,309	28,895,363
	2,514,366,743	4,460,898,087
Less allowance for credit losses	211,755,322	268,634,339
	₱2,302,611,421	₱4,192,263,748

Premiums receivable represent premiums on written policies which are collectible within the Company's grace period.

Reinsurance recoverable on paid losses pertains to amounts recoverable from reinsurers in respect of claims already paid by the Company. These amounts are due and demandable.



Due from ceding companies pertains to premiums collectible from ceding companies with respect to assumed policies. These amounts are due and demandable.

Funds held by ceding companies - treaty pertain to amounts retained by ceding companies computed at a certain percentage of reinsurance premiums due. These amounts are interest-bearing and are generally collected within one year after the reporting date.

In 2021 and 2020, interest income from funds held by ceding companies - treaty amounted to ₱140,779 and ₱153,255, respectively (see Note 23).

The aging analyses of insurance receivables follow:

2021						
	0 to 90 days	91 to 150 days	151 to 220 days	221 to 270 days	More than 270 days	Total
Premiums receivable	₱654,988,202	₱225,376,768	₱115,055,069	₱44,854,291	₱677,029,607	₱1,717,303,937
Reinsurance recoverable on paid losses	192,322,521	66,951,112	5,386,670	72,732,476	324,876,551	662,269,330
Due from ceding companies	4,219,284	27,721,228	23,882,115	(12,072,687)	88,982,227	132,732,167
Funds held by ceding companies – treaty	202,730	124,356	–	1,710,501	23,722	2,061,309
	₱851,732,737	₱320,173,464	₱144,323,854	₱107,224,581	₱1,090,912,107	₱2,514,366,743

2020						
	0 to 90 days	91 to 150 days	151 to 220 days	221 to 270 days	More than 270 days	Total
Premiums receivable	₱1,168,635,271	₱562,421,359	₱395,583,316	₱463,555,534	₱661,417,287	₱3,251,612,767
Reinsurance recoverable on paid losses	133,583,233	381,867,672	18,952,634	168,464,756	387,273,381	1,090,141,676
Due from ceding companies	20,855,487	16,303,360	6,775,334	2,129,607	44,184,493	90,248,281
Funds held by ceding companies – treaty	20,394,684	7,026,126	–	803,147	671,406	28,895,363
	₱1,343,468,675	₱967,618,517	₱421,311,284	₱634,953,044	₱1,093,546,567	₱4,460,898,087

The reconciliation of the changes in the allowance for impairment are as follows:

2021				
	Premiums Receivable	Reinsurance Recoverable on Paid Losses (Facultative)	Due from Ceding Companies (Facultative)	Total
At January 1	₱228,372,782	₱38,510,860	₱1,750,697	₱268,634,339
Provision (reversal of provision) for credit losses	(56,887,890)	8,873	–	(56,879,017)
At December 31	₱171,484,892	₱38,519,733	₱1,750,697	₱211,755,322

2020				
	Premiums Receivable	Reinsurance Recoverable on Paid Losses (Facultative)	Due from Ceding Companies (Facultative)	Total
At January 1	₱32,134,694	₱38,524,881	₱1,750,697	₱72,410,272
Provision (reversal of provision) for credit losses	196,238,088	(14,021)	–	196,224,067
At December 31	₱228,372,782	₱38,510,860	₱1,750,697	₱268,634,339



7. Financial Assets

The Company's financial assets are summarized by measurement categories as follows:

	2021	2020
Financial assets at FVTPL	₱209,157,189	₱137,628,998
Financial assets at FVOCI	971,892,812	880,916,823
Financial assets at amortized cost:		
Investment securities at amortized cost (Note 9)	235,955,153	237,826,525
Loans and receivables	510,667,220	619,697,417
	₱1,927,672,374	₱1,876,069,763

As of December 31, 2021 and 2020, no allowance for impairment losses has been recognized for the above financial assets.

The assets included in each of the categories above are detailed below:

a. Financial assets at FVTPL

	2021	2020
Listed equity securities	₱144,780,896	₱115,316,072
Government debt securities - foreign currency	64,376,293	12,672,309
Corporate debt securities - foreign currency	–	9,640,617
	₱209,157,189	₱137,628,998

Interest income from financial assets at FVTPL amounted to ₱704,116 and ₱1,127,053 in 2021 and 2020, respectively (see Note 23).

Dividend income from financial assets at FVTPL amounted to ₱2,126,026 and ₱2,567,906 in 2021 and 2020, respectively (see Note 23).

b. Financial assets at FVOCI

	2021	2020
Financial assets at FVOCI		
<i>Equity securities</i>		
Quoted securities - at fair value		
Common shares from listed companies	₱373,561,873	₱332,241,895
Unquoted securities:		
Preferred shares	598,211,827	548,555,816
Common shares	119,112	119,112
	₱971,892,812	₱880,916,823

The roll forward analyses of the reserve for fluctuation in value of financial assets at FVOCI (net of tax) follow:

	2021	2020
At January 1	₱371,432,617	₱359,448,136
Fair value gains	83,527,587	11,984,481
At December 31	₱454,960,204	₱371,432,617



In 2019, quoted equity financial assets at FVOCI with carrying amount of ₱10,642,654,260 were reclassified to investment in associates as the Company gained significant influence over the investee. Accordingly, the unrealized fair value gain amounting to ₱10,390,257,126 under reserve for fluctuation in value of financial assets at FVOCI were not recycled to profit or loss but transferred within equity under 'Reserve for fluctuation on reclassified financial assets' account (see Note 14).

c. *Financial assets at amortized cost*

As of December 31, 2021 and 2020, financial assets at amortized cost are composed of:

	2021	2020
Investment securities	₱235,955,153	₱237,826,525
Loans and receivables	510,667,220	619,697,417
	₱746,622,373	₱857,523,942

Investment securities

	2021	2020
Government debt securities - local currency (Note 9)	₱235,955,153	₱237,826,525

Interest income from investment securities at amortized cost amounted to ₱11,999,569 and ₱13,287,307 in 2021 and 2020, respectively (see Note 23).

The carrying values of financial assets (excluding loans and receivables) have been determined as follows:

	2021			
	Financial Assets at FVTPL	Financial Assets at FVOCI	Investment Securities at Amortized Cost	Total
At January 1	₱137,628,998	₱880,916,823	₱237,826,525	₱1,256,372,346
Additions	173,476,448	—	9,000,000	182,476,448
Disposals/Maturities	(102,355,671)	—	(9,800,000)	(112,155,671)
Fair value gains (losses)	(430,586)	90,975,989	—	90,545,403
Premium amortization	—	—	(1,071,372)	(1,071,372)
Foreign exchange adjustment	838,000	—	—	838,000
At December 31	₱209,157,189	₱971,892,812	₱235,955,153	₱1,417,005,154

	2020			
	Financial Assets at FVTPL	FVOCI Financial Assets	Investment Securities at Amortized Cost	Total
At January 1	₱177,783,912	₱865,305,073	₱307,848,506	₱1,350,937,491
Additions	44,152,797	—	—	44,152,797
Disposals	(88,174,686)	—	(65,217,555)	(153,392,241)
Fair value gains	4,911,775	15,611,750	—	20,523,525
Premium amortization	—	—	(1,590,163)	(1,590,163)
Foreign exchange adjustment	(1,044,800)	—	(3,214,263)	(4,259,063)
At December 31	₱137,628,998	₱880,916,823	₱237,826,525	₱1,256,372,346



d. *Loans and receivables*

	2021	2020
Loans receivable	₱229,000,000	₱230,000,000
Due from related parties (Note 29)	203,811,801	316,236,644
Chattel mortgage loans	41,773,111	45,613,944
Accounts receivable	33,511,054	24,400,074
Accountable cash advances	2,571,254	3,446,755
	₱510,667,220	₱619,697,417

Loans receivable pertains to amount loaned to a third party earning interest at 2.75% per annum payable on demand after the eleventh month from issuance. Interest income amounted to ₱6,325,000 and ₱6,857,219 in 2021 and 2020, respectively.

Amounts due from related parties pertain to the Company's noninterest-bearing receivables from its related parties - Pioneer Life Inc. (PLI) and Pioneer Land Holdings, Inc. (PLHI), which are entities under common control; M Pioneer Insurance Inc. (MPHI), a joint venture; Pilipinas Autogroup Inc. (PAI) an associate; and Pioneer Land, Inc. (PLand) and CARD Pioneer Microinsurance, Inc. (CPMI) which are subsidiaries. The Company's receivables are related to the reimbursement for various common expenses which are due and demandable (see Note 29).

Interest income from PAI amounted to ₱8,586,643 and ₱2,071,667 in 2021 and 2020.

Chattel mortgage loans consist mainly of loans extended to employees. Chattel mortgage loans earn interest at 6% to 12% per annum with maturities of 4 to 7 years. Interest income from chattel mortgage loans amounted to ₱3,689,330 and ₱4,269,467 in 2021 and 2020, respectively (see Note 23). These are collected through payroll deduction.

Accounts receivable consist of amounts receivable from confiscated bonds which pertain to the outstanding premiums for bond policies wherein claims were reported and paid accordingly. This also includes receivable from assured related to adjusters' other expenses. These are due and demandable.

Accountable cash advances of employees are collected through payroll deduction or expense liquidation.

8. **Accrued Income**

This account consists of:

	2021	2020
Interest receivable	₱6,167,409	₱5,851,140
Rent receivable	2,303,583	2,646,639
Dividends receivable	4,253	233,863
	₱8,475,245	₱8,731,642



9. Statutory Deposits

The following are deposited with local and foreign government agencies in compliance with insurance laws and requirements:

	2021	2020
Government debt securities (Note 7)	₱225,500,000	₱226,300,000
Short-term investments (Note 5)	66,614,527	63,374,921
	₱292,114,527	₱289,674,921

Government debt securities are deposited with the IC in accordance with the provisions of the Insurance Code (the “Code”) for the benefit and security of policyholders and creditors of the Company. The face value of government debt securities deposited with the Bureau of Treasury amounted to ₱225,500,00 and ₱226,300,000 as of December 31, 2021 and December 31, 2020, respectively. The government debt securities are recorded as investment securities at amortized cost.

The above short-term investments represent placements by the Company’s Hong Kong Branch to a bank, which are held in trust for the beneficiary title of the Insurance Authority of Hong Kong. These deposits earned interest at 0.24% and 0.50% in 2021 and 2020, respectively.

10. Deferred Acquisition Costs and Deferred Reinsurance Commissions

The rollforward analyses of deferred acquisition costs follow:

	2021	2020
At January 1	₱222,813,150	₱288,546,039
Cost incurred during the year	(868,343,634)	(964,343,335)
Cost deferred during the year	912,191,889	898,610,446
At December 31	₱266,661,405	₱222,813,150

The rollforward analyses of deferred reinsurance commissions follow:

	2021	2020
At January 1	₱133,448,747	₱122,802,996
Income earned during the year	(403,692,906)	(406,867,476)
Income deferred during the year	389,050,491	417,513,227
At December 31	₱118,806,332	₱133,448,747



11. Reinsurance Assets

This account consists of:

	2021	2020
Reinsurance recoverable on unpaid losses (Note 16)	₱10,160,116,953	₱8,563,970,221
Deferred reinsurance premiums (Note 16)	2,094,926,343	1,425,296,874
	₱12,255,043,296	₱9,989,267,095

The Company cedes insurance risk in the normal course of business for all its businesses. Reinsurance assets include balances recoverable from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Deferred reinsurance premiums are reinsurance premiums that pertain to the unexpired periods as at reporting date.

12. Investment Properties

The rollforward analyses of this account follow:

	2021			
	Land	Building	Condominium	Total
At January 1	₱1,772,967,880	₱306,412,535	₱383,997,000	₱2,463,377,415
Fair value gains (losses) (Note 23)	134,264,152	(12,501,934)	(12,721,800)	109,040,418
Acquired through merger (Note 14):				
Acquisition cost	12,555,026	—	—	12,555,026
Unrealized fair value gain	111,644,974	—	—	111,644,974
Foreign exchange loss	—	—	19,330,800	19,330,800
At December 31	₱2,031,432,032	₱293,910,601	₱390,606,000	₱2,715,948,633

	2020			
	Land	Building	Condominium	Total
At January 1	₱1,429,483,000	₱300,310,927	₱436,585,400	₱2,166,379,327
Fair value gains (losses) (Note 23)	343,484,880	6,101,608	(31,957,500)	317,628,988
Foreign exchange loss	—	—	(20,630,900)	(20,630,900)
At December 31	₱1,772,967,880	₱306,412,535	₱383,997,000	₱2,463,377,415

The land and building located in the Philippines were valued at ₱2,325,342,633 and ₱2,079,380,415 as of December 31, 2021 and 2020, respectively. The condominium unit located in Hong Kong was last appraised on January 18, 2022 by Hong Kong's independent professionally qualified valuer, Cushman & Wakefield Limited. The property is on a 50-year lease contract and was valued at HK\$60,000,000 or ₱390,606,000 and HK\$62,000,000 or ₱383,997,000 as of December 31, 2021 and 2020, respectively.



The property of the Company in the Philippines were last appraised between October 4, 2021 to December 29, 2021, by an independent firm of appraisers, Cuervo Appraisers, Inc. As of December 31, 2021 and 2020, the fair values of the properties in the Philippines were based on valuations performed by Cuervo Appraisers, Inc., an accredited independent valuer. Cuervo Appraisers, Inc. is a specialist in valuing these types of investment properties.

The valuation for the land and condominium units was derived through market data approach based upon prices paid in actual market transactions. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject properties adjusted based on certain elements of comparison (e.g. market conditions, location, physical condition and amenities). Significant increases (decreases) in estimated price per square meter/foot would result in a significantly higher (lower) fair value of the properties.

The fair value, categorized as Level 3, of certain parcels of land amounting to ₱2,031,432,032 and ₱1,772,967,880 as of December 31, 2021 and 2020 respectively, are based on their highest and best use which is to convert the said properties for residential purposes. For strategic reasons, these properties are not being used in this manner.

There were no transfers between levels of fair value measurement in 2021 and 2020. As at December 31, 2021 and 2020, no property has been pledged as collateral or security for any of the Company's liabilities and the Company has no restrictions on the realizability of its land and condominium units and no contractual obligation to purchase, construct or develop such property or for repairs, maintenance and enhancements.

On March 10, 2021, the Company and Pioneer Land Inc. obtained the approval of merger from the Securities and Exchange Commission. The merger took effect on April 1, 2021, which is the first day of the month immediately following the SEC approval. With the Company as the surviving entity, ownership of lots located in Bacolod and Iloilo was conveyed and classified as investment property (see Note 14).

Foreign exchange adjustment includes the effect of translation of investment property of the Hong Kong Branch to its Philippine Peso equivalent.

Description of the valuation techniques used and key inputs to valuation on investment properties follow:

Location	Valuation Techniques	Unobservable Inputs Used (Level 3)	Range (Weighted Average)	
			2021	2020
1. Southeast corner of Ramon Magsaysay and Pioneer Avenue, within Barangay Dadaing South, General Santos City	Sales comparison approach	Price per square meter	₱41,533 to ₱47,058 (₱44,296)	₱39,875 to ₱50,416 (₱45,146)
2. Cebu Business Park, Barangay Hipodromo (former Barangay Mabolo), Cebu City	Sales comparison approach for land	Price per square meter for land	₱350,000 to ₱450,000 (₱400,000)	₱281,960 to ₱399,600 (₱340,780)
3. Cardinal Rosales Avenue and Panglao Road, within Cebu Business Park, Barangay Hipodromo (former Barangay Mabolo), Cebu City	Sales comparison approach	Price per square meter	₱350,000 to ₱450,000 (₱400,000)	₱273,980 to ₱388,800 (₱313,390)
4. Forest Hills Avenue, located within Barangay Inarawan (formerly Barrio Pinagbarilan), Antipolo City	Sales comparison approach	Price per square meter	₱4,865 to ₱5,306 (₱5,086)	₱2,870 to ₱5,075 (₱3,752)
5. Barangay Malayong, Gloria (formerly Barangay Balate, Pinamalaman), Oriental Mindoro	Sales comparison approach	Price per square meter	₱40 to ₱65 (₱53)	₱39 to ₱41 (₱40)



Location	Valuation Techniques	Unobservable Inputs Used (Level 3)	Range (Weighted Average)	
			2021	2020
6. Northeast Corner of Mahagnao and Danao Streets, within Lakeside Evozone South, Barangay Sto. Domingo, Sta. Rosa City	Sales comparison approach	Price per square meter	₱80,000 to ₱100,000 (₱90,000)	₱70,875 to ₱76,500 (₱73,688)
7. 27th Floor, West Tower, Shun Tak Centre, 168-200 Connaught Road Central, Sheung Wan, Hong Kong	Sales comparison approach	Price per square foot	HK\$27,273 to HK\$37,906 (HK\$32,590)	HK\$30,472 to HK\$36,311 (HK\$33,392)
8. East Corner of Lacson Street and 9 th Street, within Barangay 7, Zone 1 (Poblacion) Bacolod City, negros Occidental	Sales comparison approach	Price per square meter	₱40,000 to ₱50,000 (₱45,000)	₱-
9. Northeast Corner of General Luna Street and road right-of-way, within Barangay Inday, City Proper, Iloilo City	Sales comparison approach	Price per square meter	₱45,000 to ₱60,000 (₱52,500)	₱-

Rental income and direct operating expenses included in the statements of income from the investment properties follow:

	2021	2020
Rental income (Notes 23 and 26)	₱80,608,736	₱91,217,885
Direct operating expenses	(17,071,867)	(16,612,677)
	₱63,536,869	₱74,605,208

13. Property and Equipment

This account consists of property and equipment carried at revalued amount and at cost which are as follows:

	2021	2020
At revalued amount	₱4,744,787,149	₱4,686,452,445
At cost	560,271,639	565,275,344
	₱5,305,058,788	₱5,251,727,789

Property and equipment carried at revalued amounts follow:

	2021			
	Land	Buildings	Building Machinery and Equipment	Total
Revalued Amount				
At January 1	₱3,776,838,200	₱832,022,896	₱207,948,156	₱4,816,809,252
Additions	—	—	2,184,124	2,184,124
Appraisal increase (decrease)	42,662,600	7,514,228	(2,089,512)	48,087,316
Retirements	—	—	(10,310,345)	(10,310,345)
Foreign exchange adjustment	—	30,586,856	—	30,586,856
At December 31	3,819,500,800	870,123,980	197,732,423	4,887,357,203

(Forward)



2021				
	Land	Buildings	Building Machinery and Equipment	Total
Accumulated Depreciation				
At January 1	P–	P86,192,938	P44,163,869	P130,356,807
Closed to revaluation surplus	–	(29,152,362)	(9,652,679)	(38,805,041)
Retirements	–	–	(10,310,345)	(10,310,345)
Depreciation (Note 25)	–	34,949,893	26,378,740	61,328,633
At December 31	–	91,990,469	50,579,585	142,570,054
Net Book Value	P3,819,500,800	P778,133,511	P147,152,838	P4,744,787,149

2020				
	Land	Buildings	Building Machinery and Equipment	Total
Revalued Amount				
At January 1	P3,332,657,120	P845,319,188	P224,503,415	P4,402,479,723
Additions	–	–	1,526,321	1,526,321
Appraisal increase (decrease)	444,181,080	(14,993,163)	15,811,324	444,999,241
Retirements	–	–	(33,892,904)	(33,892,904)
Foreign exchange adjustment	–	1,696,871	–	1,696,871
At December 31	3,776,838,200	832,022,896	207,948,156	4,816,809,252
Accumulated Depreciation				
At January 1	–	82,850,899	69,732,424	152,583,323
Closed to revaluation surplus	–	(40,628,177)	(10,730,884)	(51,359,061)
Retirements	–	–	(33,892,904)	(33,892,904)
Depreciation (Note 25)	–	44,033,527	19,055,233	63,088,760
Foreign exchange adjustment	–	(63,311)	–	(63,311)
At December 31	–	86,192,938	44,163,869	130,356,807
Net Book Value	P3,776,838,200	P745,829,958	P163,784,287	P4,686,452,445

Property and equipment of the Company in the Philippines were last appraised between October 4, 2021 to December 29, 2021, by an independent firm of appraisers, Cuervo Appraisers, Inc.

The valuation for the property and equipment was derived through market data approach based upon prices paid in actual market transactions. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject properties adjusted based on certain elements of comparison (e.g., market conditions, location, physical condition, and amenities). Significant increases (decreases) in estimated price per square meter would result in a significantly higher (lower) fair value of the property and equipment.

The fair value, categorized as Level 3, of the parcels of land at the measurement date are based on their highest and best use which is to convert the said properties for residential purposes. For strategic reasons, these parcels of land are not being used in this manner. There was no transfer between levels of fair value measurement in 2021 and 2020.



Description of the valuation techniques used and key inputs to valuation on property and equipment follow:

Location	Valuation Techniques	Unobservable Inputs Used (Level 3)	Range (Weighted Average)	
			2021	2020
Don A. Velez Street and Mabini Streets, within Barangay 14, Cagayan de Oro City	Sales comparison approach for land and cost approach for improvements	Price per square meter for land and current materials and labor cost for improvements	₱40,000 to ₱50,000 (₱45,000)	₱39,132 to ₱48,150 (₱43,641)
South corner of 5th Avenue and 26th Streets (with FAR 12), within Fort Bonifacio, Global City, Taguig City, Metro Manila	Sales comparison approach	Price per square meter	₱724,638 to ₱1,500,000 (₱1,112,319)	₱1,118,700 to ₱1,368,000 (₱1,243,350)
Cebu Business Park, Barangay Hipodromo (former Barangay Mabolo), Cebu City	Sales comparison approach for land and cost approach for improvements	Price per square meter for land and current materials and labor cost for improvements	₱350,000 to ₱450,000 (₱400,000)	₱273,980 to ₱388,800 (₱331,390)
Southeast corner of Paseo de Roxas and Gallardo Streets, and extending to the northeast corner of Paseo de Roxas and Legaspi Streets, within Legaspi Village, Makati City, Metro Manila	Comparison approach for land and cost approach for improvements	Price per square meter for land and current materials and labor cost for improvements	₱489,362 to ₱1,000,000 (₱744,681)	₱488,518 to ₱670,110 (₱579,314)
Northeast corner of Yuchengco Street and Escolta Street, within Barangay 291, Zone 97, Binondo, City of Manila	Sales comparison approach for land and cost approach for improvements	Price per square meter for land and current materials and labor cost for improvements	₱250,100 to ₱440,100 (₱345,100)	₱247,599 to ₱330,750 (₱289,175)
27th Floor, West Tower, Shun Tak Centre, 168-200 Connaught Road Central, Sheung Wan, Hong Kong	Sales comparison approach	Price per square foot	HK\$27,273 to HK\$37,906 (HK\$32,590)	HK\$30,472 to HK\$36,311 (HK\$33,392)

As of December 31, 2021 and 2020, property and equipment located in the Philippines that are carried at revalued amount amounted to ₱4,315,120,549 and ₱4,265,294,445, respectively. The condominium unit in Hong Kong was valued at HK\$66,000,000 or ₱429,666,600 and HK\$68,000,000 or ₱421,158,000 as of December 31, 2021 and 2020, respectively. The property and equipment used by the Company's Hong Kong Branch were appraised by an independent professionally qualified valuer, Cushman Wakefield Limited.

The changes in revaluation surplus recognized directly in other comprehensive income amounted to ₱270,587,978 and ₱311,499,469 in 2021 and 2020, respectively.

If land, buildings, and building machinery and equipment were carried at cost less accumulated depreciation, the amounts would be as follow:

	2021	2020
Cost	₱748,229,999	₱760,785,002
Accumulated depreciation and amortization	(101,050,049)	(102,622,042)
Net book value	₱647,179,950	₱658,162,960

Foreign exchange adjustment includes the effect of translation of property and equipment of the Hong Kong Branch to their Philippine Peso equivalent.

Total depreciation and amortization expense of property and equipment carried at cost and revalued amounts charged against operations amounted to ₱123,213,393 and ₱122,792,369 in 2021 and 2020, respectively (see Note 25).



Property and equipment carried at cost follows:

	2021					Total
	Leasehold & Building Improvements	Computer Equipment and Mobile Phones	Transportation Equipment	Furniture, Fixtures and Equipment	Building Construction in Progress	
Cost						
At January 1	₱103,220,199	₱123,318,438	₱52,375,825	₱91,867,621	₱365,199,787	₱735,981,870
Additions	3,095,281	24,195,484	15,643,269	885,159	15,240,874	59,060,067
Disposal/retirements	(7,877,236)	(14,986,004)	(10,340,242)	(6,370,453)	—	(39,573,935)
Foreign exchange adjustment	—	89,952	—	310,744	—	400,696
At December 31	98,438,244	132,617,870	57,678,852	86,693,071	380,440,661	755,868,698
Accumulated Depreciation						
At January 1	48,016,424	54,175,002	27,245,261	41,269,839	—	170,706,526
Depreciation and amortization (Note 25)	14,994,878	28,212,857	11,053,007	7,624,018	—	61,884,760
Disposal/retirements	(7,877,236)	(14,500,908)	(8,635,417)	(6,370,453)	—	(37,384,014)
Foreign exchange adjustment	—	79,473	—	310,314	—	389,787
At December 31	55,134,066	67,966,424	29,662,851	42,833,718	—	195,597,059
Net Book Value	₱43,304,178	₱64,651,446	₱28,016,001	₱43,859,353	₱380,440,661	₱560,271,639

	2020					Total
	Leasehold & Building Improvements	Computer Equipment and Mobile Phones	Transportation Equipment	Furniture, Fixtures and Equipment	Building Construction in Progress	
Cost						
At January 1	₱125,002,618	₱97,564,242	₱60,798,888	₱92,206,976	₱323,627,097	₱699,199,821
Additions	5,567,681	41,664,409	3,139,233	2,804,544	41,572,690	94,748,557
Disposal/retirements	(27,350,100)	(15,487,436)	(11,562,296)	(2,825,143)	—	(57,224,975)
Foreign exchange adjustment	—	(422,777)	—	(318,756)	—	(741,533)
At December 31	103,220,199	123,318,438	52,375,825	91,867,621	365,199,787	735,981,870
Accumulated Depreciation						
At January 1	60,141,254	45,128,462	27,416,523	36,118,171	—	168,804,410
Depreciation and amortization (Note 25)	15,225,270	24,793,526	11,391,034	8,293,779	—	59,703,609
Disposal/retirements	(27,350,100)	(15,487,436)	(11,562,296)	(2,825,143)	—	(57,224,975)
Foreign exchange adjustment	—	(259,550)	—	(316,968)	—	(576,518)
At December 31	48,016,424	54,175,002	27,245,261	41,269,839	—	170,706,526
Net Book Value	₱55,203,775	₱69,143,436	₱25,130,564	₱50,597,782	₱365,199,787	₱565,275,344



14. Investments in Subsidiaries, Associates, and a Joint Venture

Investments in subsidiaries, associates, and a joint venture consist of investments in the following entities, which are all incorporated and operating in the Philippines, as of December 31, 2021 and 2020:

	Date of Incorporation	Principal Activity
Subsidiary		
PIIC	February 24, 1966	Nonlife insurance
CPMI	August 16, 1963	- do -
PLand	October 4, 1991	Real estate
Associate		
PAI	April 10, 2012	Purchase and sale of motor vehicles
PTC	October 21, 1916	Universal banking
PHI	February 17, 2021	Business process outsourcing
Joint venture		
MPII	July 8, 1948	Nonlife insurance

The Company's percentage of ownership in the shares of stock of its investees follow:

	Effective Percentage of Ownership		Amount of Investment	
	2021	2020	2021	2020
PIIC	96.86%	96.86%	₱242,155,101	₱242,155,101
CPMI	47.88%	47.88%	358,620,731	298,767,531
PLand*	-	100.00%	-	70,766,295
PAI**	35.45%	32.22%	78,406,459	60,165,838
PTC	9.86%	9.86%	10,642,654,260	10,642,654,260
PHI	25.00%	-	12,500,000	-
MPII	65.00%	51.00%	742,925,368	742,925,368
Total			₱12,077,261,919	₱12,057,434,393

*In 2021, the Company and PLand obtained the approval of the merger from the Securities and Exchange Commission (SEC). The merger took effect on first day of the month immediately following the SEC approval.

**Net of allowance for impairment

The rollforward analyses of this account follow:

	2021							
	PIIC	CPMI	PLand	PAI	PTC	PHI	MPII	Total
January 1	₱242,155,101	₱298,767,531	₱70,766,295	₱60,165,838	₱10,642,654,260	₱-	₱742,925,368	₱12,057,434,393
Additions	-	59,853,200	-	68,000,000	-	12,500,000	-	140,353,200
Merger with PISC	-	-	(70,766,295)	-	-	-	-	(70,766,295)
Impairment	-	-	-	(49,759,379)	-	-	-	(49,759,379)
December 31	₱242,155,101	₱358,620,731	₱-	₱78,406,459	₱10,642,654,260	₱12,500,000	₱742,925,368	₱12,077,261,919

	2020						
	PIIC	CPMI	PLand	PAI	PTC	MPII	Total
January 1	₱242,155,101	₱298,767,531	₱70,766,295	₱57,404,159	₱10,642,654,260	₱301,870,407	₱11,613,617,753
Additions	-	-	-	-	-	441,054,961	441,054,961
Impairment	-	-	-	2,761,679	-	-	2,761,679
December 31	₱242,155,101	₱298,767,531	₱70,766,295	₱60,165,838	₱10,642,654,260	₱742,925,368	₱12,057,434,393



a. CPMI

The Company's ownership in CPMI is 47.88%. The Company still maintains control over CPMI since it holds more voting rights relative to other vote holders: CARD MBA (46.08%), CaMia (2.92%), PIIC (1.48%), PLI (1.424%), and PLHI (0.214%). The Company's holding and the size of the holdings of entities of the Pioneer Group would also give the Company power since collective ownership of the Group is 51%. In February 7, 2020, the CPMI's board of directors resolved that after the approval of Securities and Exchange Commission (SEC) of their increase in authorized capital stock, CPMI shall declare stock dividends to stockholders of record as of December 31, 2019. CPMI obtained approval from SEC on September 20, 2021. Following the approval, CPMI issued stock dividends to the Company amounting to ₱25 per share or ₱59,853,200. (see Note 23).

b. PLand

During the meeting of the BOD held on April 3, 2018, it was resolved that the Company was authorized to purchase six hundred thousand (600,000) shares of stock of PLand for ₱70,766,295 hereby becoming the 100% stockholder of PLand. The Company acquired 600,000 shares and paid ₱33,266,295. The remaining amount of ₱37,500,000 is still outstanding as of December 31, 2020. The acquisition of PLand became effective in January 2020 after the shares were duly transferred to the Company.

On June 10, 2020, the Company's Board of Directors ("BOD") unanimously approved the merger of PLand and the Company, with the Company being the surviving entity, in order to integrate their administrative facilities, which may result in economies of scale, efficiency of operations, financially stronger surviving company and productive use of the properties. The said merger is pursuant to the provisions of Section 40(c)(2)(a) of the National Internal Revenue Code of 1997, as amended, and Sections 75 to 79 of the Revised Corporation Code of the Philippines.

The Company and PLand obtained the approval of the merger from the Securities and Exchange Commission (SEC) on March 10, 2021. Following the provision of the Articles of Merger, the effective date of the merger took effect on April 1, 2021, which is the first day of the month following the date of the SEC approval.

The carrying amounts of the identifiable assets and liabilities of PLand as of March 31, 2021 or immediately before the effective date of merger are follows:

Assets

Cash and cash equivalents	₱1,053,284
Land	12,555,026
Interest receivable	641
	<u>13,608,951</u>

Liabilities - Accounts payable	<u>(211,701)</u>
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Net assets acquired	<u><u>₱13,397,250</u></u>
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The legal merger resulted in a negative goodwill determined as follows:

Net assets acquired	₱13,397,250
Unrealized fair value gain on land	111,644,974
Subscriptions payable	37,500,000
Carrying amount of Investment in PLand	<u>(70,766,295)</u>
Negative goodwill (Note 23)	<u><u>₱91,775,929</u></u>



c. PAI

The Company recorded impairment loss amounting to ₱49,759,379 and ₱2,761,679 as of December 31, 2021 and 2020, respectively. On April 23, 2021, the PISC's Board of Directors approved the conversion of ₱68,000,000 loan extended to PAI into equity equivalent to 6,800,000 shares of stock.

d. PTC

On May 28, 2019, the BOD of PTC at its regular meeting has resolved that Pioneer Group, consisting of the Company, PLI, and PIIC having an aggregate ownership of 9.86% of the total outstanding capital stock of PTC, be allowed to have two (2) representatives in the BOD of PTC effective October 4, 2019. On September 18, 2019, the Pioneer Group signed a memorandum of agreement stating that Pioneer Group shall jointly vote as one in all matters affecting its rights as stockholders of PTC and that the Pioneer Group's representatives to the board shall decide and vote jointly for every corporate act and purpose during meetings of PTC for and in behalf of the Pioneer Group. As a result, the Company together with other entities within the Pioneer Group, gained significant influence over PTC effective October 4, 2019.

Prior to October 4, 2019, the Company classified its investments in PTC as financial assets at FVOCI. The Company used the fair value as of reclassification date as the deemed cost of the investment in associate. Accordingly, the Company reclassified the investments in PTC from 'Financial assets at FVOCI' amounting to ₱10,642,654,260 to 'Investment in associate' on October 4, 2019. The unrealized fair value gain amounting to ₱10,390,257,126 under reserve for fluctuation in value of financial assets at FVOCI were not recycled to profit or loss but transferred within equity under 'Reserve for fluctuation on reclassified financial assets' account (see Note 7).

The Company, PLI, and PIIC are subject to statutory regulations on capital requirement of the IC. The Company, PLI, and PIIC submit annual reports to the IC to determine adequacy of its investment. IC classifies assets according to admitted and non-admitted assets for purposes of calculating financial ratios that the Company, PLI, and PIIC are required to maintain. These, among others, may pose restrictions as to the use or transfer of assets, as well as the settlement of liabilities as of December 31, 2021 and 2020.

e. PHI

In 2021, the Company together with Pioneer Life, Inc. entered into a joint venture with Hollard International Proprietary Limited ("HINT") to form Pioneer Hollard Inc. (PHI). The Company subscribed 250,000 shares or ₱25,000,000 for 25% of the total outstanding capital stock of PHI. On February 17, 2021, PHI was incorporated and registered with the Securities and Exchange Commission. On March 23, 2021, the Company paid 50% of its subscribed shares amounting to ₱12,500,000. The Company assessed that it holds significant influence over PHI. Accordingly, the investment in PHI was classified as an investment in associate in the Company's financial statements. PHI was established primarily to develop and provide a customer relationship management services through various media including, but not limited to, telephone, facsimile, e-mail, web chat and voice-over internet and any and all allied or related business.

f. MPII (formerly Republic Surety Insurance Corporation)

On August 3, 2018, SEC has approved the change of name of Republic Surety and Insurance Company Inc. to MPII following the formalization of the partnership between Meralco and Pioneer in December 2017.



On December 10, 2018, the Company put in ₱13,720,407 as additional investment in MPII to meet the ₱550,000,000 minimum net worth requirement of the IC.

In compliance with the Insurance Commission's required minimum net worth of ₱900,000,000 as at December 31, 2019, the Company put in its share in the amount of ₱441,054,961 as cash infusion in MPII on February 27 and 28, 2020. The funds used for the said cash infusion came from PISC's residual earnings and bank borrowings. This resulted to an increase in share of ownership in 2020 to 65% from 51% in 2019. There were no changes in the joint venture agreement in consideration of the cash infusion. Accordingly, the Company still cannot make unilateral decision without Meralco. Hence, the Investment in MPII remain to be accounted for as a joint venture (see Note 3).

Financial information of the subsidiaries, associates, and joint venture follow:

	2021	2020
Subsidiaries		
<i>PHIC</i>		
Total assets	₱1,930,755,582	₱1,720,402,143
Total liabilities	778,456,482	588,686,148
Total equity	1,152,299,100	1,131,715,995
Revenue	210,654,522	203,598,251
Net income	11,504,447	15,811,189
<i>CPMI</i>		
Total assets	2,688,541,442	2,477,510,264
Total liabilities	663,916,910	706,619,570
Total equity	2,024,624,532	1,770,890,694
Revenue	750,273,970	749,698,866
Net income	252,771,234	271,259,732
<i>PLand</i>		
Total assets	—	13,626,670
Total liabilities	—	210,579
Total equity	—	13,416,091
Revenue	—	26,863
Net loss	—	(128,803)
Associates		
<i>PAI</i>		
<i>Financial position</i>		
Financial assets	₱48,871,283	₱63,104,678
Inventories	290,916,781	273,954,950
Property and equipment	61,075,865	27,580,812
Intangible asset	20,904	48,707
Other assets	49,539,720	54,154,063
Accounts and other liabilities	(326,029,738)	(442,729,790)
Loans payable	(57,784,659)	(8,831,368)
Equity	(₱66,610,156)	(₱32,717,948)

(Forward)



	2021	2020
<i>Financial performance</i>		
Revenue	₱213,282,023	₱84,559,129
Loss before tax	(60,552,857)	(56,161,992)
Net loss for the year	(60,551,535)	(56,500,107)

PTC

Financial position

Financial assets	166,824,411,000	163,008,626,000
Bank's premises, furniture, fixtures and Equipment	2,960,414,000	2,900,675,000
Investment properties	1,661,528,000	1,659,589,000
Deferred tax assets	579,019,000	697,983,000
Other assets	253,705,000	202,961,000
Accrued taxes, interest and other expenses	(156,061,000)	(229,235,000)
Manager's checks	(328,803,000)	(94,165,000)
Deposit liabilities	(145,314,679,000)	(140,827,581,000)
Deferred Credit and other liabilities	(233,635,000)	(225,626,000)
Lease liability	(180,508,000)	(183,170,000)
Retirement liability	(2,418,000)	(947,000)
Equity	₱26,062,973,000	₱26,909,110,000

Financial performance

Net Interest Income	₱2,467,966,000	₱2,075,421,000
Income before tax	1,381,730,000	1,948,856,000
Net income for the year	826,338,000	948,538,000

PHI

Financial position

Financial assets	15,458,757	—
Other current assets	913,711	—
Right-of-use asset	16,617,668	—
Property and equipment - net	252,976	—
Software costs - net	58,035	—
Accounts payable and accrued expenses	(1,103,031)	—
Advances from a related party	(2,787,462)	—
Lease liability (Note 19)	(17,287,284)	—
Equity	₱12,123,370	₱—

Financial performance

Revenue	₱6,270,000	₱—
Loss before tax	(37,569,845)	—
Net loss for the period	(37,576,201)	—

Joint Venture

MPII

Financial position

Financial assets	1,964,956,463	1,891,591,944
Reinsurance assets	785,589,254	1,045,583,841

(Forward)



	2021	2020
Deferred acquisition costs	₱31,203,407	₱34,422,448
Property and equipment - net	8,715,792	12,578,598
Right-of-use asset	19,342,674	26,228,129
Other assets	86,871,903	75,317,381
Insurance contract liabilities	(1,562,269,309)	(1,705,184,154)
Insurance payables	(237,446,493)	(257,934,405)
Deferred reinsurance commissions	(14,678,351)	(9,995,339)
Lease liability	(19,389,761)	(25,818,207)
Accounts and other liabilities	(90,526,416)	(86,601,393)
Equity	₱972,369,163	₱1,000,188,843
<i>Financial performance</i>		
Revenue	₱402,420,522	₱365,080,754
Income (loss) before tax	(21,263,676)	17,697,141
Net income (loss) for the year	(28,699,442)	8,660,216

15. Other Assets

Other assets consist of:

	2021	2020
Creditable withholding taxes (CWTs)	₱578,125,103	₱413,811,900
Prepayments	52,843,083	52,822,426
Deferred Input VAT	31,286,118	31,335,044
Claims fund	14,550,717	34,394,883
Memorial lots	6,924,493	7,567,625
Security fund	1,025,117	1,025,117
Nonproprietary golf and club shares	670,000	670,000
	₱685,424,631	₱541,626,995

CWTs pertain to withholding taxes from prior years and current transactions.

Prepayments include prepaid rent, deposits for utility services, and funds set aside for the payment of documentary stamps tax and VAT.

Claims fund refers to the deposits made for payment of possible future claims related to motor car policies.

Memorial lots located in Heritage Park consist of 15 and 17 in 2021 and 2020, respectively. Gain on sale of memorial lot amounted to ₱17,980,868 in 2021 (see Note 23).

Security fund pertains to the fund which will be used for payment of allowed claims against insolvent insurance companies as required under Section 378 of the Amended Insurance Code.

Nonproprietary golf and club shares pertain to assets initially recognized as intangible asset but reclassified to other assets as these were deemed nonproprietary by the Company.



16. Insurance Contract Liabilities

The analyses of insurance contract liabilities, net of reinsurers' share of liabilities follow:

	2021			2020		
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities (Note 11)	Net	Insurance Contract Liabilities	Reinsurers' Share of Liabilities (Note 11)	Net
Provision for:						
Claims reported (Note 31)	₱9,942,898,652	₱7,773,093,525	₱2,169,805,127	₱8,704,595,785	₱6,489,604,500	₱2,214,991,285
Claims IBNR and MfAD (Note 31)	3,253,768,642	2,387,023,428	866,745,214	2,693,088,801	2,074,365,721	618,723,080
Provision for unearned premiums	3,069,777,293	2,094,926,343	974,850,950	2,183,656,684	1,425,296,874	758,359,810
	₱16,266,444,587	₱12,255,043,296	₱4,011,401,291	₱13,581,341,270	₱9,989,267,095	₱3,592,074,175

The analyses of total provision for claims reported and claims IBNR follow:

	2021			2020		
	Provision for Claims Reported and Claims IBNR	Reinsurers' Share of Liabilities (Note 11)	Net	Provision for Claims Reported and Claims IBNR	Reinsurers' Share of Liabilities (Note 11)	Net
At January 1	₱11,397,684,586	₱8,563,970,221	₱2,833,714,365	₱9,625,938,270	₱7,075,394,416	₱2,550,543,854
Claims incurred	4,874,728,426	3,510,669,307	1,364,059,119	7,451,327,784	5,837,028,108	1,614,299,676
Claims paid (Note 24)	(3,649,231,444)	(2,227,533,651)	(1,421,697,793)	(5,971,526,117)	(4,642,258,237)	(1,329,267,880)
Increase in claims IBNR and MfAD	560,679,841	312,657,707	248,022,134	298,523,846	288,559,593	9,964,253
	13,183,861,409	10,159,763,584	3,024,097,825	11,404,263,783	8,558,723,880	2,845,539,903
Effect of foreign exchange on outstanding claims	12,805,885	353,369	12,452,516	(6,579,197)	5,246,341	(11,825,538)
At December 31	₱13,196,667,294	₱10,160,116,953	₱3,036,550,341	₱11,397,684,586	₱8,563,970,221	₱2,833,714,365

The provision for unearned premiums may be analyzed as follows:

	2021			2020		
	Provision for Unearned Premiums	Reinsurers' Share of Liabilities (Note 11)	Net	Provision for Unearned Premiums	Reinsurers' Share of Liabilities (Note 11)	Net
At January 1	₱2,183,656,684	₱1,425,296,874	₱758,359,810	₱2,573,527,757	₱1,561,835,508	₱1,011,692,249
New policies written (Note 22)	11,534,649,220	8,524,560,736	3,010,088,484	10,085,504,400	7,145,867,433	2,939,636,967
Premiums earned (Note 22)	(10,648,528,611)	(7,854,931,267)	(2,793,597,344)	(10,475,375,473)	(7,282,406,067)	(3,192,969,406)
At December 31	₱3,069,777,293	₱2,094,926,343	₱974,850,950	₱2,183,656,684	₱1,425,296,874	₱758,359,810

17. Insurance Payables

This account consists of:

	2021	2020
Due to reinsurers	₱6,368,148,663	₱6,410,812,865
Funds held for reinsurers	442,363,298	441,060,313
	₱6,810,511,961	₱6,851,873,178

The roll forward analyses of due to reinsurers follow:

	2021	2020
At January 1	₱6,410,812,865	₱4,912,762,685
Arising during the year	8,524,560,736	7,145,867,433
Paid during the year	(8,567,224,938)	(5,647,817,253)
At December 31	₱6,368,148,663	₱6,410,812,865



Funds held for reinsurers represent premiums payable held for one year by the ceding company based on treaty reinsurance contracts. These are interest-bearing and are generally settled within one year.

	2021	2020
At January 1	₱441,060,313	₱492,018,833
Arising during the year	245,785,291	255,114,044
Paid during the year	(244,482,306)	(306,072,564)
At December 31	₱442,363,298	₱441,060,313

Funds held for reinsurers pertain to amounts retained by the Company computed as a certain percentage of reinsurance premiums ceded out in accordance with reinsurance agreements. Interest expense on funds held for reinsurers amounted to ₱1,357,770 and ₱3,291,844 in 2021 and 2020, respectively.

18. Accounts Payable

This account consists of:

	2021	2020
Commissions payable	₱363,949,047	₱226,798,877
Taxes payable	275,396,297	493,592,920
Output VAT	244,990,216	139,869,726
Accounts payable	147,338,655	178,130,467
Due to related parties (Note 29)	26,861,733	55,469,443
Deposit surety bond	70,199,232	51,501,161
Accrued employee benefits	44,192,352	44,963,977
Security deposits	17,922,587	17,566,745
Accrued expenses	4,861,862	8,235,330
Others	210,931	210,932
	₱1,195,922,912	₱1,216,339,578

Commissions payable represent unpaid commissions to agents and brokers arising from policy issuances. Commission rates vary depending on the product line and coverage of the policy. These are noninterest-bearing and are due upon receipt of premium payments.

Taxes payable consist of documentary stamps, business tax, fire service tax, premium tax, and withholding tax. These are subsequently remitted within one month after the reporting date.

Output VAT is net of input VAT and advance payment thru Bayad Center.

Accounts payable consists of advance premium payments from various brokers and suppliers. These are due upon completion of the services as agreed upon in the contract.

Due to related parties represent the premium cessions and acceptances, which are due and demandable, of the Company in accordance with terms agreed.

Deposit surety bond pertains to bond deposits which will be refunded by the Company upon the performance of the contractual obligations set forth in the surety bond agreement.



Accrued employee benefits include service award liability and accruals for productivity incentives granted to the Company's employees except those under contractual employment. Productivity incentives are due on the 15th of May of the following year.

Security deposits represent advance payments from tenants which are refunded upon termination of the related lease contracts.

Accrued expenses include unpaid utility, contracted services, professional, and maintenance expenses. These are settled within one year after the reporting date.

Others are noninterest-bearing and are normally settled within one year.

19. Notes Payable

Movements of the account follow:

	2021	2020
At January 1	₱398,000,000	₱400,000,000
Availments	–	322,000,000
Payments	(2,000,000)	(324,000,000)
At December 31	₱396,000,000	₱398,000,000

This account consists of various promissory notes against a local bank with terms ranging from 1 month to 6 years. The notes payable bear nominal interest of 3.50% to 4.91% in 2021 and 4.00% to 4.91% in 2020.

Interest expense on notes payable amounted to ₱20,500,491 and ₱34,048,380 in 2021 and 2020, respectively.



20. Pension Liability/Asset

The Company has a noncontributory defined benefit plan covering all regular employees and which requires contributions to be made to a separately administered retirement fund. Benefits are based on the employee's years of service and final plan salary. The Board of Trustees of the plan is responsible for setting investment strategies. The Retirement Plan is considered a "reasonable private benefit plan" within the contemplation of Republic Act No. 4917.

The retirement plan of the Company is being administered by Pioneer Group of Insurance Companies Staff Retirement Benefit Plan.

Changes in pension liability (asset) are as follows:

	Net benefit cost in statement of income				Remeasurements in other comprehensive income								
	At January 1, 2021	Current service cost (Note 25)	Net interest (Note 25)	Subtotal	Benefits paid	Return on plan assets (excluding amount included in net interest)	Actuarial changes arising from changes in demographic assumptions	Actuarial changes rising from changes in financial assumptions	Actuarial changes arising from experience adjustments	Subtotal	Net acquired (released) obligation due to transfers	Contributions	At December 31, 2021
Present value of defined benefit obligation	₱416,330,361	₱30,822,770	₱14,882,823	₱45,705,593	(₱46,997,082)	₱–	₱–	(₱43,734,769)	(₱8,630,499)	(₱52,365,268)	₱563,714	₱–	₱363,237,318
Fair value of plan assets	(441,460,957)	–	(16,656,369)	(16,656,369)	46,997,082	(2,787,304)	–	–	–	(2,787,304)	–	(58,000,000)	(471,907,548)
	(₱25,130,596)	₱30,822,770	(₱1,773,546)	₱29,049,224	₱–	(₱2,787,304)	₱–	(₱43,734,769)	(₱8,630,499)	(₱55,152,572)	₱563,714	(₱58,000,000)	(₱108,670,230)

	Net benefit cost in statement of income				Remeasurements in other comprehensive income								
	At January 1, 2020	Current service cost (Note 25)	Net interest (Note 25)	Subtotal	Benefits paid	Return on plan assets (excluding amount included in net interest)	Actuarial changes arising from changes in demographic assumptions	Actuarial changes rising from changes in financial assumptions	Actuarial changes arising from experience adjustments	Subtotal	Net acquired (released) obligation due to transfers	Contributions	At December 31, 2020
Present value of defined benefit obligation	P368,002,709	P22,709,488	P16,209,877	P38,919,365	(P35,822,374)	P–	P30,391,050	P34,874,799	(P19,664,666)	P45,601,183	(P370,522)	P–	P416,330,361
Fair value of plan assets	(318,012,227)	–	(14,761,918)	(14,761,918)	35,822,374	(509,186)	–	–	–	(509,186)	–	(144,000,000)	(441,460,957)
	P49,990,482	P22,709,488	P1,447,959	P24,157,447	P–	(P509,186)	P30,391,050	P34,874,799	(P19,664,666)	P45,091,997	(P370,522)	(P144,000,000)	(P25,130,596)



The distribution of the plan assets of the Pioneer Group, of which 68.38% and 70.28% is attributed to the Company as of December 31, 2021 and 2020, respectively, follows:

	2021	2020
Cash and cash equivalents	₱196,855,676	₱180,676,938
Investment in associate - at fair value	162,409,887	166,939,547
Equity securities - at fair value	49,149,226	47,749,069
Investment properties - at fair value	60,074,659	45,184,724
Accounts receivable	3,418,100	910,679
Total plan assets	₱471,907,548	₱441,460,957

The carrying value of retirement plan assets approximates its fair value as of December 31, 2021 and 2020. All investment held have quoted prices in active markets. Also, the plan assets have diverse investments and do not have any concentration risk.

The Company expects to contribute ₱39,637,229 to the retirement fund in 2022. Currently, the Company does not employ any asset-liability matching strategy.

The principal assumptions used in determining pension obligation for the Company's plan are shown below:

	2021	2020
Discount rate*	5.08%	3.85%
Salary increase rate	6.00%	6.00%
Average years of service	13	9.22
Mortality rate**	2017 PICM	2017 PICM
	1952 Disability	1952 Disability
	Study, Period 2,	Study, Period 2,
	Benefit 5	Benefit 5
Disability rate		

* This is the single weighted average discount rate which is based on PHP-BVAL rates at various tenors as of December 27, 2020 and PDEX-PDST R2 rates at various bootstrapped tenors as of December 29, 2018.
Rates for intermediate durations were interpolated.

** Philippine intercompany mortality

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of December 31, 2021 and 2020, assuming all other assumptions were held constant. The impacts on present value of defined benefit obligation follow:

	Increase (decrease)	Impact on present value of defined benefit obligation	
		2021	2020
Discount rates	+1%	(₱29,839,188)	(₱35,200,893)
	-1%	34,843,304	41,360,527
Future salary increases	+1%	35,828,759	42,008,895
	-1%	(31,264,356)	(36,503,110)



The maturity analysis of the undiscounted benefit payments follows:

	2021	2020
Within 1 year	₱37,500,062	₱59,527,084
More than 1 year to 5 years	118,858,449	103,101,201
More than 5 years to 10 years	182,928,634	189,843,344
More than 10 years to 15 years	242,456,965	220,644,869
More than 15 years to 20 years	206,623,189	244,571,395
More than 20 years	835,476,521	735,301,247

Salaries, allowances, and other benefits consist of (see Note 25):

	2021	2020
Salaries and wages	₱340,958,411	₱329,523,062
Employee welfare and allowances	82,043,921	82,316,850
Pension expense	32,148,107	26,259,451
Social security costs	19,060,771	15,515,521
Others	2,011,120	1,569,871
	₱476,222,330	₱455,184,755

Pension expense includes payments to the defined contribution retirement plan of employees of the Company's Hong Kong branch amounting to ₱2,535,169 and ₱2,472,526 in 2021 and 2020, respectively.

21. Retained Earnings

On June 18, 2021, the BOD approved the declaration of cash dividends amounting to ₱9,000,000 or ₱3 per share out of the unappropriated retained earnings of the Company in favor of stockholders of record as of June 15, 2021. The Company fully paid the said dividend on August 31, 2021. Furthermore, the BOD approved another declaration of cash dividends on December 10, 2021 amounting to ₱30,390,000 or ₱10.13 per share out of the unappropriated retained earnings of the Company in favor of stockholders of record as of June 15, 2021. The Company fully paid the said dividend on December 10, 2021.

On June 10, 2020, the BOD approved the declaration of cash dividends amounting to ₱9,000,000 or ₱3 per share out of the unappropriated retained earnings of the Company in favor of stockholders of record as of June 30, 2020. The Company fully paid the said dividend on September 1, 2020.



22. Net Earned Premiums

Net earned premiums on insurance contracts are as follows:

	2021	2020
Gross premiums written:		
Direct	₱10,938,603,534	₱9,491,859,292
Assumed	596,045,686	593,645,108
Total gross premiums written (Note 16)	11,534,649,220	10,085,504,400
Gross change in provision for unearned premiums	(886,120,609)	389,871,073
Total gross earned premiums (Note 16)	10,648,528,611	10,475,375,473
Reinsurers' share of gross premiums written:		
Direct	8,298,609,210	6,946,795,696
Assumed	225,951,526	199,071,737
Total reinsurer's share of gross premiums written	8,524,560,736	7,145,867,433
Reinsurers' share of change in provision for unearned premiums	(669,629,469)	136,538,634
Total reinsurers' share of gross earned premiums (Note 16)	7,854,931,267	7,282,406,067
	₱2,793,597,344	₱3,192,969,406

23. Investment Income

This account consists of:

	2021	2020
Interest income		
Cash and cash equivalents (Note 4)	₱41,068,820	₱49,090,557
Investment securities at amortized cost (Note 7)	11,999,569	13,287,307
Short-term investments (Note 5)	4,902,088	5,131,833
Loans receivable (Note 7)	14,911,643	8,928,886
Chattel mortgage loans (Note 7)	3,689,330	4,269,467
Financial assets at FVTPL (Note 7)	704,116	1,127,053
Insurance receivables (Note 6)	140,779	153,255
	77,416,345	81,988,358
Fair value gains on investment properties (Note 12)	109,040,418	317,628,988
Negative goodwill (Note 14)	91,775,929	—
Rental income (Notes 12, 26, and 30)	80,608,736	91,217,885
Fair value gains (losses) on financial assets at FVTPL (Note 7)	(430,586)	4,911,775
Gain on sale of memorial lots (Note 15)	17,980,868	—
Dividend income (Notes 7 and 14)	61,979,226	2,567,906
	₱438,370,936	₱498,314,912



24. Net Insurance Contract Benefits and Claims Paid

Gross insurance contract benefits and claims paid follow:

	2021	2020
Direct	₱3,438,524,060	₱5,851,171,318
Assumed	210,707,384	120,354,799
	₱3,649,231,444	₱5,971,526,117

Reinsurers' share of insurance contracts benefits and claims paid follows:

	2021	2020
Direct	₱2,090,718,077	₱4,613,200,449
Assumed	136,815,574	29,057,788
	₱2,227,533,651	₱4,642,258,237

Gross change in insurance contract benefits and claims liabilities follow:

	2021	2020
Change in provision for claims reported and loss adjustment expenses (Note 16)		
Direct	₱1,385,158,306	₱1,282,590,179
Assumed	(159,661,324)	197,211,488
Change in provision for claims IBNR (Note 16)	560,679,841	298,523,846
	₱1,786,176,823	₱1,778,325,513

Reinsurers' share of change in insurance contract benefits and claims liabilities follow:

	2021	2020
Reinsurers' share of change in insurance provision for claims reported and loss adjustment expenses (Note 16)	₱1,283,135,656	₱1,194,769,871
Reinsurer's share of change in provision for claims IBNR (Note 16)	312,657,707	288,559,593
	₱1,595,793,363	₱1,483,329,464

25. General Expenses

This account consists of:

	2021	2020
Salaries, allowances and benefits (Note 20)	₱476,222,330	₱455,184,755
Depreciation and amortization (Notes 13 and 26)	132,159,082	131,811,015
Security, janitorial, and contractual services	71,111,495	44,910,602
Professional fees	67,745,675	73,884,187
Communication, light, and water	32,745,459	27,079,022
Repairs and maintenance	20,332,994	50,619,528

(Forward)



	2021	2020
Taxes and licenses	₱16,305,241	₱14,807,144
Office supplies, printing, and stationery	14,787,621	18,362,477
Advertising expense	10,427,116	14,773,116
Donation and charitable contribution	8,525,000	17,245,299
Entertainment, amusement, and recreation	7,874,436	19,945,577
Membership and subscription dues	7,323,076	6,507,360
Rent expense (Note 26)	6,976,307	6,471,034
Transportation and travel	5,041,651	6,448,459
Seminar and training expenses	3,293,542	5,119,388
Insurance expense	3,172,354	2,432,529
Interest expense from lease liability (Note 26)	1,078,233	1,436,410
Miscellaneous	18,998,256	33,884,022
	₱904,119,868	₱930,921,924

26. Leases

Company as a lessee

The Company has lease contracts for various items office spaces used in its operations. Leases of office spaces generally have lease terms between 3 and 5 years. The Company's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the Company is restricted from assigning and subleasing the leased assets and some contracts require the Company to maintain certain financial ratios. There are several lease contracts that include extension and termination options and variable lease payments, which are further discussed below.

The Company also has certain leases of office spaces with lease terms of 12 months or less and leases of office equipment with low value. The Company applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

The rollforward analysis of this for right-of-use (building) follows:

	2021	2020
Cost		
At January 1	₱36,111,916	₱28,727,537
Additions	7,858,459	7,384,379
At December 31	43,970,375	36,111,916
Accumulated Depreciation and Amortization		
At January 1	16,814,347	7,795,701
Amortization	8,945,688	9,018,646
At December 31	25,760,035	16,814,347
Net Book Value	₱18,210,340	₱19,297,569

The rollforward analysis of lease liabilities follows:

	2021	2020
At January 1	₱20,777,901	₱21,838,654
Additions	7,858,459	7,378,902
Interest expense (Note 25)	1,078,233	1,436,410
Payments	(10,101,039)	(9,876,065)
As at December 31	₱19,613,554	₱20,777,901



The following are the amounts recognized in statement of income under ‘General expenses’ account (see Note 25):

	2021	2020
Amortization expense of right-of-use assets	₱8,945,689	₱9,018,646
Interest expense on lease liabilities	1,078,233	1,436,410
Rent expense relating to short-term leases	6,976,307	6,471,034
Total amount recognized in statement of income (Note 25)	₱17,000,229	₱16,926,090

Shown below is the maturity analysis of the undiscounted lease payments:

	2021	2020
1 year	₱10,144,701	₱9,274,110
more than 1 years to 2 years	5,446,402	8,027,518
more than 2 years to 3 years	1,880,384	3,424,739
more than 3 years to 4 years	1,561,098	370,935
more than 4 years to 5 years	1,184,469	382,526
more than 5 years	631,361	1,030,116
	₱20,848,415	₱22,509,944

Company as a lessor

The Company has entered into various leases for its investment properties and office spaces. These leases have terms ranging from one to five years. Some of these lease agreements include clauses for 5% annual escalation in rental fees.

The Company, as a lessor, earned rental income of ₱80,608,736 and ₱91,217,885 in 2021 and 2020, respectively (see Notes 12 and 23).

The Company, as lessor, has future minimum rentals receivable under noncancellable operating leases on its investment properties as follows:

	2021	2020
1 year	₱75,057,629	₱67,044,393
more than 1 years to 2 years	31,750,963	65,923,489
more than 2 years to 3 years	18,575,988	25,418,735
more than 3 years to 4 years	5,572,328	9,939,354
more than 4 years to 5 years	3,715,046	795,833
	₱134,671,954	₱169,121,804

27. Income Tax

Relevant tax updates

Revenue Regulations No. 25-2021

On September 30, 2021, the Bureau of Internal Revenue (BIR) has issued Revenue Regulations (RR) No. 25-2021 to implement Section 4 of Republic Act No. 11494, otherwise known as “Bayanihan to Recover as One Act”, allowing qualified businesses or enterprises which incurred net operating loss for taxable years 2021 and 2021 to carry over the same as a deduction from its gross income for the next five (5) consecutive taxable years immediately following the year of such loss.



CREATE Law

The Corporate Recovery and Tax Incentives for Enterprise (CREATE) bill aims to reduce the corporate income tax rate from 30% to 25% starting July 2021 and to rationalize the current fiscal incentives.

On February 3, 2021, the Bicameral Conference Committee approved the reconciled version of the CREATE Bill of the House of Representatives and the Senate. On March 26, 2021, the bill was signed into law.

The impact of CREATE in measuring tax assets and liabilities as reflected in 2021 financial statements is summarized below:

	As reported as of December 31, 2020	Impact of Tax Rate Reduction to 25% as Reflected in 2021
Income tax payable	₱71,079,862	(₱7,210,142)
Deferred tax assets through profit or loss	262,582,607	5,603,954
	333,662,469	(1,606,188)
Deferred tax liabilities through OCI	1,273,233,979	(9,264,379)

In 2021, the impact of the tax rate reduction resulted to a net decrease in current provision for income tax by ₱1,606,188 and a decrease in OCI by ₱9,264,379.

The provision for (benefit from) income tax consists of:

	2021	2020
Current	₱59,686,153	₱85,376,955
Deferred	(45,518,144)	(34,917,833)
	₱14,168,009	₱50,459,122

The current provision for income tax consists of:

	2021	2020
Regular corporate income tax (RCIT)	₱53,891,881	₱71,079,862
Final tax	12,145,182	13,578,015
Gross income tax (GIT)	255,964	719,078
Profit tax (Hong Kong Branch)	603,268	—
Transition adjustment due to CREATE bill	(7,210,142)	—
	₱59,686,153	₱85,376,955



The Company's net deferred tax liabilities relate to the tax effects of the following:

	2021	2020
<i>Through profit or loss</i>		
Deferred tax assets:		
Provision for IBNR	₱247,622,714	₱185,616,924
Allowance for credit and impairment losses	82,209,579	88,965,426
Unamortized past service cost	44,049,797	42,146,259
Accrued service award and bonuses	1,977,559	2,170,466
Right of use asset - net	452,460	477,208
	376,312,109	319,376,283
Deferred tax liabilities:		
Unrealized foreign currency exchange gain	(28,491,839)	(24,170,923)
Pension asset	(39,719,519)	(32,622,753)
	308,100,751	262,582,607
<i>Through OCI</i>		
Deferred tax assets:		
Pension asset	11,295,431	25,083,574
Deferred tax liabilities:		
Revaluation surplus on property and equipment	(1,039,433,257)	(1,220,447,905)
Deemed cost adjustments on property and equipment	(55,586,276)	(55,586,276)
Reserve for fluctuation in value of FVOCI financial assets	(29,731,774)	(22,283,372)
	(1,113,455,876)	(1,273,233,979)
	(₱805,355,125)	(₱1,010,651,372)

There were no unrecognized deferred tax assets as of December 31, 2021 and 2020.

The reconciliation of income tax computed at statutory income tax rate to the provision for income tax reported in the statements of income is shown below:

	2021	2020
Income tax at statutory income tax rate (25%)	₱74,874,611	₱133,628,120
Add (deduct) the tax effects of:		
Tax exempt income	(70,734,537)	(97,870,717)
Nondeductible expenses	16,458,932	26,903,534
Interest income already subjected to final tax	(3,800,954)	(8,018,969)
Income subjected to lower tax rate (Note 28)	(1,023,855)	(4,182,846)
Impact of CREATE Act	(1,606,188)	—
Provision for income tax	₱14,168,009	₱50,459,122



28. Registration with PEZA

On April 23, 2007, the Company was registered with the PEZA to establish, develop, construct, administer, manage, and operate an Information Technology (IT) Center known as Pioneer House Cebu. Under the terms and conditions of its registration, the Company is entitled to the option to pay a special 5% tax on gross income earned from IT Locator enterprises, in lieu of all national and local taxes, except real property taxes on land owned by the Company. Accordingly, the Company took the option to pay 5% tax on gross income earned as IT locator enterprise, of which 2% was remitted to the Local Government Unit (LGU) and 3% to the national government.

29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party, or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence.

Significant related party transactions are summarized in the succeeding page.

	2021			
Category	Volume	Outstanding balance	Terms	Conditions
Subsidiaries				
PIIC				
Due from ceding company (a, b)	₱606,610	₱1,026,150	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on paid losses (a, b)	17,968,337	31,081,958	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	6,337,910	83,180,259	Noninterest-bearing, due and demandable	Unsecured, no impairment
Rental income (c)	225,186	225,186	Noninterest-bearing, due and demandable	Unsecured,
Due to related parties (d) (Note 18)	6,878,713	25,999,993	Noninterest-bearing, due and demandable	Unsecured,
Due to reinsurer (a, b)	12,885,631	122,439,845	Noninterest-bearing, due and demandable	Unsecured
Funds held for	467,654	467,654	Noninterest-bearing, due and demandable	Unsecured
Pioneer Land, Inc.				
Subscription payable	(37,500,000)	—	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	(142,819)	—	Noninterest-bearing, due and demandable	Unsecured, no impairment
CPMI				
Due from ceding company (a, b)	(5,263,004)	2,097,196	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on paid losses (a, b)	(9,763,026)	2,346,093	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	716,752	3,992,935	Noninterest-bearing, due and demandable	Unsecured, no impairment
Funds held by ceding companies (a, b)	(26,360,049)	1,161,257	Noninterest-bearing, due and demandable	Unsecured, no impairment
Rental income (c)	874,692	874,692	Noninterest-bearing, due and demandable	Unsecured,
Due from related parties (d)	971	10,312	Noninterest-bearing, due and demandable	Unsecured

(Forward)



2021				
Category	Volume	Outstanding balance	Terms	Conditions
Due to reinsurer (a, b)	(₱18,894,221)	₱15,931,124	Noninterest-bearing, due and demandable	Unsecured,
Associate				
PTC				
Cash and cash equivalents (e)	1,146,448,249	3,663,902,261	Interest-bearing, due and demandable	Unsecured
Short term investments (e)	36,412,461	176,197,344	Interest-bearing, due and demandable	Unsecured
Premiums receivable (b)	—	77,379	Noninterest-bearing, due and demandable	Unsecured
PAI				
Due from related parties (d)	(88,804,178)	175,000,000	Interest-bearing, due and demandable	Unsecured
PHI				
Rental income (c)	₱3,881,800	₱3,881,800	Noninterest-bearing, due and demandable	Unsecured
Due to related parties (d)	806,400	806,400	Noninterest-bearing, due and demandable	Unsecured
Joint Venture				
MPH				
Due from ceding company (a,b)	₱18,766,764	₱57,356,196	Noninterest-bearing, due and demandable	Unsecured
Insurance recoverable on paid losses (a, b)	49,024,727	67,818,219	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	7,096,752	227,188,886	Noninterest-bearing, due and demandable	Unsecured, no impairment
Due to related parties	1,332,518	1,440,479	Noninterest-bearing, due and demandable	Unsecured,
Due to reinsurer (a, b)	(11,073,279)	129,443,783	Noninterest-bearing, due and demandable	Unsecured
Rental income (c)	46,800	46,800	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	(965,681)	1,440,479	Noninterest-bearing, due and demandable	Unsecured, no impairment
Funds held by ceding companies (a, b)	(489,296)	722,215	Noninterest-bearing, due and demandable	Unsecured, no impairment
Funds held for ceding companies (a, b)	4,057,141	4,057,141	Noninterest-bearing, due and demandable	Unsecured, no impairment
Entities under common control				
PLI				
Rental income (c)	20,414,083	20,414,083	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	(22,513,136)	27,157,674	Noninterest-bearing, due and demandable	Unsecured
Pioneer Life Holdings Inc.				
Due from related parties (d)	—	203,336	Noninterest-bearing, due and demandable	Unsecured, no impairment



2020				
Category	Volume	Outstanding balance	Terms	Conditions
Subsidiaries				
PIIC				
Due from ceding company (a, b)	₱401,385	₱419,540		
Insurance recoverable on paid losses (a, b)	(1,024,943)	13,113,621	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	75,273,024	76,842,349	Noninterest-bearing, due and demandable	Unsecured, no impairment
Rental income (c)	225,186	225,186	Noninterest-bearing, due and demandable	Unsecured,
Due to related parties (d) (Note 18)	6,685,415	19,121,280	Noninterest-bearing, due and demandable	Unsecured,
Due to reinsurer (a, b)	55,444,178	109,554,214	Noninterest-bearing, due and demandable	Unsecured
Pioneer Land, Inc.				
Subscription payable	—	37,500,000	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	142,819	142,819	Noninterest-bearing, due and demandable	Unsecured, no impairment
CPMI				
Due from ceding company (a, b)	(21,417,826)	7,360,200	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on paid losses (a, b)	3,901,278	12,109,119	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	1,757,241	3,276,183	Noninterest-bearing, due and demandable	Unsecured, no impairment
Funds held by ceding companies (a, b)	(63,704,782)	27,521,306	Noninterest-bearing, due and demandable	Unsecured, no impairment
Rental income (c)	874,692	874,692	Noninterest-bearing, due and demandable	Unsecured,
Due from related parties (d)	(55,598)	9,341	Noninterest-bearing, due and demandable	Unsecured
Due to reinsurer (a, b)	19,136,610	34,825,345	Noninterest-bearing, due and demandable	Unsecured,
Associate				
PTC				
Cash and cash equivalents (e)	818,526,578	2,517,454,012	Interest-bearing, due and demandable	Unsecured
Short term investments (e)	11,226,775	139,784,883	Interest-bearing, due and demandable	Unsecured
Premiums receivable (b)	(165,464)	77,379	Noninterest-bearing, due and demandable	Unsecured
PAI				
Due from related parties (d)	195,800,000	263,804,178	Interest-bearing, due and demandable	Unsecured
Joint Venture				
MPH				
Due from ceding company (a,b)	8,905,392	38,589,432	Noninterest-bearing, due and demandable	Unsecured
Insurance recoverable on paid losses (a, b)	11,647,527	18,793,492	Noninterest-bearing, due and demandable	Unsecured, no impairment
Insurance recoverable on unpaid losses (a, b)	219,709,155	220,092,134	Noninterest-bearing, due and demandable	Unsecured, no impairment
Due to related parties	106,556	107,961	Noninterest-bearing, due and demandable	Unsecured,
<i>(Forward)</i>				



2020				
Category	Volume	Outstanding balance	Terms	Conditions
Due to reinsurer (a, b)	₱74,924,939	₱140,517,062	Noninterest-bearing, due and demandable	Unsecured
Rental income (c)	46,800	46,800	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	2,406,160	2,406,160	Noninterest-bearing, due and demandable	Unsecured, no impairment
Funds held by ceding companies (a, b)	1,123,749	1,211,511	Noninterest-bearing, due and demandable	Unsecured, no impairment
Entities under common control				
PLI				
Rental income (c)	24,652,275	24,652,275	Noninterest-bearing, due and demandable	Unsecured
Due from related parties (d)	1,211,433	49,670,810	Noninterest-bearing, due and demandable	Unsecured
Pioneer Life Holdings Inc.				
Due from related parties (d)	203,336	203,336	Noninterest-bearing, due and demandable	Unsecured, no impairment

The Company's related party transactions pertain to the following:

- In the ordinary course of business, the Company accepts and cedes insurance business under various reinsurance contracts with its subsidiaries PIIC and CPMI and joint venture, MPPI (see Notes 22 and 24).
- The Company has outstanding insurance balances due from (to) its subsidiaries PIIC and CPMI and its associate, PTC included in the statements of financial position (see Notes 6, 16, and 17).
- The Company earns rentals from its buildings and condominium units under lease agreements with its subsidiaries PIIC and CPMI and an entity under common control PLI (see Note 26).
- The Company has receivables from (payables to) its affiliates PIIC, CPMI, PLand, PTA, and entity under common control PLI, for their advances for various expenses, which are included in 'Loans and receivables' (see Note 7) and 'Accounts payable' (see Note 18).
- The Company has time deposits from the PTC which earns interest at annual interest rates ranging from 2.00% to 4.00%.
- The Company's retirement fund is administered and monitored by the Pioneer Group's Investment Committee which is headed by the Company's independent director (see Note 20).
- The Company has investments in unquoted preferred equity shares of PLHI classified as financial assets at FVOCI in 2021 and 2020 (see Notes 7 and 32).



- h. Key management personnel of the Company include all personnel having a position of Assistant Vice President and above. The summary of compensation of key management personnel is shown below:

	2021	2020
Salaries and other short-term employee benefits	₱121,539,351	₱131,380,378
Post-employment and other long-term benefits	8,234,372	12,201,991
	₱129,773,723	₱143,582,369

- i. As of December 31, 2021 and 2020, the Company does not have any transactions, either directly or indirectly, with the retirement benefit fund.

30. Capital Management

The Company maintains a certain level of capital to ensure sufficient solvency margins and to adequately protect the policyholders. The level of capital maintained is usually higher than the minimum capital requirements set by the regulators and the amount computed under the Risk-Based Capital (RBC) Model.

To ensure compliance with these externally imposed capital requirements, it is the Company's policy to monitor the paid-up capital, net worth and RBC requirements on a quarterly basis as part of the Company's internal financial reporting process.

As of December 31, 2021 and 2020, the Company fully complied with the externally-imposed capital requirements during the reported financial periods. These are the fixed capitalization requirement and RBC requirement.

Fixed Capitalization Requirements

On January 13, 2015, the Insurance Commission issued Circular Letter No. 2015-02-A clarifying the minimum capitalization and net worth requirements of new and existing insurance companies in the Philippines. Based on the said Circular Letter, all domestic life and non-life insurance companies duly licensed by the Insurance Commission must have a net worth of at least ₱550.0 million by December 31, 2016. The minimum net worth of the said companies shall remain unimpaired at all times and shall increase to the amounts as follows:

Minimum Network	Compliance Date
₱550,000,000	December 31, 2016
900,000,000	December 31, 2020
1,300,000,000	December 31, 2022

The Company has ₱17,079,163,752 and ₱14,002,527,211 net worth as of December 31, 2021 and 2020, respectively, and has complied with the minimum paid-up capital and net worth requirements.

RBC Requirements

Insurance Memorandum Circular (IMC) No. 7-2006 adopted the RBC framework for the nonlife insurance industry to establish the required amounts of capital to be maintained by the companies in relation to their investment and insurance risks. Every nonlife insurance company is annually required to maintain a minimum required RBC ratio of 100% and not fail the trend test. Failure to meet the minimum RBC ratio shall subject the nonlife insurance company to the corresponding regulatory intervention which has been defined at various levels.



Pursuant to IC CL No. 2017-15, *Regulatory Requirements and Actions for the New Regulatory Framework*, effective January 1, 2017, nonlife insurance companies are required to maintain minimum RBC2 requirement as prescribed under IC CL No. 2016-68, *Amended Risk-Based Capital (RBC2) Framework*. Under the RBC2 Framework, the RBC ratio shall be calculated as total available capital divided by the RBC2 requirement. The following table shows the estimated RBC ratio as of December 31 as determined by the Company based on the RBC2 Framework:

	2021 (Estimated)	2020 (Actual)
Total available capital	₱18,429,536,051	₱17,147,645,678
RBC2 requirement	4,124,597,041	3,649,833,059
RBC2 ratio	447%	470%

Based on the 2020 result of IC examination, the Company was able to comply with the minimum RBC2 requirement. The final amount of the 2021 RBC ratio can only be determined after the accounts of the Company have been examined by the IC.

The total available capital shall be the aggregate of Tier 1 and Tier 2 capital minus deductions, subject to applicable limits and determinations. Tier 1 capital represents capital that is fully available to cover losses of the insurer at all times on a going-concern and winding up basis. This capital is considered to be the highest quality capital available to the insurer. Tier 2 Capital does not have the same high quality characteristics of Tier 1 capital, but can provide an additional buffer to the insurer. Tier 2 capital shall not exceed 50% of Tier 1 Capital.

The RBC requirement shall be the capital that is required to be held appropriately to the risks an insurance company is exposed to, computed using the formula as prescribed under IC CL No. 2016-68.

Financial Reporting Framework

IC CL No. 2016-65, *Financial Reporting Framework under Section 189 of the Amended Insurance Code*, prescribes the new financial reporting framework (FRF) that will be used for the statutory quarterly and annual reporting effective January 1, 2017. This also includes rules and regulations concerning Titles III and IV of Chapter III of the Amended Insurance Code and all other accounts not discussed in the Amended Insurance Code but are used in accounting of insurance and reinsurance companies.

Circular Letter 2016-67, *Valuation Standards for Non-life Insurance Policy Reserves*, prescribes the new valuation methodology for the non-life insurance companies. This circular letter superseded Circular Letter No. 2015-32. Non-life insurance companies will be changing the basis of valuation of their non-life insurance reserves. In addition to the unearned premium reserves, the concept of unexpired risk reserves is also included in the calculation of the premium liability. The incurred but not reported (IBNR) reserves will now be computed using actuarial projection techniques such as but not limited to the chain ladder method, expected loss ratio method and Bornheutter-Ferguson method. A margin for adverse deviation is estimated based on standard projection techniques or combination of such techniques, such as but not limited to the Mack Method, Bootstrapping Method, Stochastic Chain Ladder Method to bring the actuarial estimate of the Policy Liabilities at the 75th percentile level of sufficiency. Discount rates to be used shall be current risk-free rates. The rates shall exactly match the duration of the policy and the currency of the cash flows and shall be prescribed by the Insurance Commission.



Circular Letter No. 2016-68, *Amended Risk-Based Capital (RBC2) Framework*, prescribes that all insurance companies must satisfy the minimum statutory RBC ratio of 100% and not fail the Trend Test as stated under Section 3 of this Circular. The RBC ratio of an insurance company shall be equal to the Total Available Capital (TAC) divided by the RBC requirement.

Circular Letter 2018-18, *New Standards for Non-Life Insurance Policy Reserves*, superseded Circular Letters 2016-06 and 2016-67. Under this methodology of determining the ultimate premium liability, the concept of deferred acquisition cost is introduced. The premium liability to be recognized is the higher of the unearned premium reserve net of deferred acquisition cost or the unearned risks reserve.

On March 9, 2018 the IC issued Circular Letter No. 2018-19, *Amendment to Circular Letter No.2016-69 "Implementation Requirements for Financial Reporting, Valuation Standards for Insurance Policy Reserves and Amended Risk-based Capital (RBC2) Framework"*, which provides that item 3c *Margin for Adverse Deviation* (MfAD) of said circular is hereby amended as follows:

Companies shall be allowed to set the MfAD as follows:

Period Covered	Percentage (%) of company-specific MfAD
2017	0%
2018	50%
2020 onwards	100%

The Company complied with the aforementioned regulation and recognized MfAD of ₱369,894,910 and ₱352,401,664 in the 2021 and 2020 respectively, within 'Insurance contract liabilities'. The Company used 100% in for 2021 and 2020.

Circular Letter No. 2021-58, *Regulatory Relief on the Admittance of Premiums Receivable due to COVID-19 Pandemic*, prescribes the relaxation of the admittance rule over Premium Receivable account from 90 days to 180 days from the date of issuance of the policies. This rule shall be applied to annual and quarterly financial reports for the year 2021 unless extended or changed as deemed necessary by the Commission.

31. Management of Insurance and Financial Risks

Insurance Risk

The risk under an insurance contract is the possibility of occurrence of insured event and uncertainty of the amount and timing of the resulting claim. The principal risk the Company faces under such contracts is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. This is influenced by the frequency of claims, severity of claims and if actual benefits paid is greater than originally estimated.

The variability of risks is improved by diversification of risk of loss to a large portfolio of insurance contracts as a more diversified portfolio is less likely to be affected across the board by a change in any subset of the portfolio. The variability of risks can also be improved by careful selection and implementation of underwriting strategies and guidelines.



The majority of reinsurance business ceded is placed on a quota share basis with retention limits. Amounts recoverable from reinsurers are estimated in a manner consistent with the assumptions used for ascertaining the underlying policy benefits and are presented in the statements of financial position as 'Reinsurance assets'.

Although the Company has reinsurance agreements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to reinsurance ceded, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Company's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Company substantially dependent upon any single reinsurance contract.

The business of the Company mainly comprises of nonlife insurance contracts.

The Company principally issues the following types of general insurance contracts: fire, engineering, marine, motor car, general and personal accident, and miscellaneous casualty.

The following table sets out the concentration of the claims liabilities as of December 31, 2021 and 2020 by type of contract (see Note 16).

	2021			2020		
	Gross Claims Liabilities	Reinsurers' Share of Claims Liabilities	Net	Gross Claims Liabilities	Reinsurers' Share of Claims Liabilities	Net
Fire	₱8,455,017,525	₱6,663,001,388	₱1,792,016,137	₱5,678,075,139	₱4,321,839,758	₱1,356,235,381
Marine hull	1,359,355,285	1,105,292,504	254,062,781	1,896,082,178	1,531,939,420	364,142,758
Motor car	476,150,779	19,030,495	457,120,284	517,669,455	6,409,872	511,259,583
General accident	259,866,857	210,649,988	49,216,869	518,438,202	237,208,191	281,230,011
Engineering	586,780,205	540,571,538	46,208,667	503,673,149	415,585,755	88,087,394
Others	2,059,496,643	1,621,571,040	437,925,603	2,283,746,463	2,050,987,225	232,759,238
	₱13,196,667,294	₱10,160,116,953	₱3,036,550,341	₱11,397,684,586	₱8,563,970,221	₱2,833,714,365

The geographical concentration of the Company's insurance contract liabilities is noted below. The disclosures are based on the countries where the business is written.

	2021			2020		
	Gross Claims Liabilities	Reinsurers' Share of Claims Liabilities	Net	Gross Claims Liabilities	Reinsurers' Share of Claims Liabilities	Net
Philippines	₱12,943,059,578	₱10,148,400,293	₱2,794,659,285	₱11,120,290,381	₱8,542,474,486	₱2,577,815,895
Hong Kong	253,607,716	11,716,660	241,891,056	277,394,205	21,495,735	255,898,470
	₱13,196,667,294	₱10,160,116,953	₱3,036,550,341	₱11,397,684,586	₱8,563,970,221	₱2,833,714,365

Key assumptions

The principal assumption underlying the estimates is the Company's past claims development experience. This includes assumptions in respect of average claim costs, claims handling costs, claims inflation factors and number of claims for each accident year. Judgment is used to assess the extent to which external factors such as judicial decisions and government legislation affect the estimates.

Other key assumptions include variations in interest, delays in settlement and changes in foreign currency rates.



The analysis below is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities and income before income tax.

2021				
	Change in Assumptions	Impact on Gross Insurance Contract Liabilities	Impact on Net Insurance Contract Liabilities	Impact on Income Before Income Tax
Average claim costs	5% increase	₱782,895,579	₱203,552,850	(₱204,570,615)
Average number of claims	5% increase	₱592,944,566	₱154,165,587	(₱154,936,415)

2020				
	Change in Assumptions	Impact on Gross Insurance Contract Liabilities	Impact on Net Insurance Contract Liabilities	Impact on Income Before Income Tax
Average claim costs	5% increase	₱612,208,307	₱153,052,077	(₱153,817,337)
Average number of claims	5% increase	₱717,392,050	₱179,348,013	(₱180,244,753)

Average claim costs and number of claims used for valuation are selected with consideration for statutory requirements, as specified in the Code.

The method used for deriving sensitivity information and significant assumptions did not change from the previous period.

Claims development table

The Company aims to maintain strong reserves in respect of its insurance business in order to protect against adverse future claims experience and developments. As claims develop and the ultimate cost of claims become more certain, adverse claims experiences are eliminated which results in the release of reserves from earlier accident years. In order to maintain strong reserves, the Company transfers much of this release to current accident year reserves when the development of claims is less mature and there is much greater uncertainty attaching to the ultimate cost of claims.

The following tables reflect the cumulative incurred claims, including both claims notified and claim IBNR, for each successive accident year at each reporting date, together with cumulative payments to date:

Gross Insurance Contract Liabilities for 2021						
Accident year	2017 and prior years	2018	2019	2020	2021	Total
Estimate of ultimate claim costs						
At the end of accident year	₱4,396,923,282	₱5,787,848,460	₱6,699,320,699	₱5,955,562,248	₱5,494,414,528	₱5,494,414,528
One year later	3,758,195,611	1,584,945,590	6,699,320,699	5,126,757,932	—	5,126,757,932
Two years later	1,885,742,777	1,584,945,590	3,660,287,397	—	—	3,660,287,397
Three years later	1,885,742,777	994,609,999	—	—	—	994,609,999
Four years later	1,569,828,883	—	—	—	—	1,569,828,883
Current estimate of cumulative claims	1,569,828,883	994,609,999	3,660,287,397	5,126,757,932	5,494,414,528	16,845,898,739
Cumulative payments to date	696,407,090	260,796,020	846,160,368	1,305,467,095	540,400,872	3,649,231,445
Liability recognized in the statement of financial position	₱873,421,793	₱733,813,979	₱2,814,127,029	₱3,821,290,837	₱4,954,013,656	₱13,196,667,294



Net Insurance Contract Liabilities for 2021						
Accident year	2017 and prior years	2018	2019	2020	2021	Total
Estimate of ultimate claim costs						
At the end of accident year	₱1,344,360,901	₱1,741,321,333	₱1,467,774,030	₱1,985,591,640	₱2,027,769,796	₱2,027,769,796
One year later	857,158,977	389,700,303	1,467,774,030	1,172,004,092	—	1,172,004,092
Two years later	167,767,926	389,700,303	777,608,030	—	—	777,608,030
Three years later	167,767,926	252,338,970	—	—	—	252,338,970
Four years later	228,527,249	—	—	—	—	228,527,249
Current estimate of cumulative claims	228,527,249	252,338,970	777,608,030	1,172,004,092	2,027,769,796	4,458,248,137
Cumulative payments to date	48,194,361	74,081,264	299,089,239	548,456,436	451,876,496	1,421,697,796
Liability recognized in the statement of financial position	₱180,332,888	₱178,257,706	₱478,518,791	₱623,547,656	₱1,575,893,300	₱3,036,550,341

Governance Framework

The Company has established a risk management function with clear terms of reference and with the responsibility for developing group-wide policies on credit, liquidity and market risk. It also supports the effective implementation of policies at the overall group and the individual business unit levels.

The policies define the Company's identification of risk and its interpretation, its limit structure to ensure the appropriate quality and diversification of assets, the alignment of underwriting and reinsurance strategy to the corporate goals and the specification of reporting requirements.

Fair Value of Financial Instruments

Due to short-term nature of cash and cash equivalents, short-term investments, insurance receivables, loans and receivables, accrued income, insurance payables, accounts payable and other liabilities and notes payable, the carrying values reasonably approximate fair values as of the reporting date.

The fair values of quoted financial assets at FVTPL, and FVOCI were determined using quoted market prices.

The table below shows an analysis of financial assets recorded at fair value by level of the fair value hierarchy:

	2021			Total
	Level 1	Level 2	Level 3	
Financial assets at FVTPL:				
Listed equity securities	₱144,780,896	₱—	₱—	₱144,780,896
Government debt securities	—	64,376,293	—	64,376,293
Corporate debt securities	—	—	—	—
Financial assets at FVOCI:				
Listed equity securities	180	—	—	180
Golf club shares	—	373,561,694	—	373,561,694
Unquoted equity securities	—	119,112	598,211,827	598,330,939
	₱144,781,076	₱438,057,099	₱598,211,827	₱1,181,050,002

	2020			Total
	Level 1	Level 2	Level 3	
Financial assets at FVTPL:				
Listed equity securities	₱115,316,072	₱—	₱—	₱115,316,072
Government debt securities	—	12,672,309	—	12,672,309
Corporate debt securities	—	9,640,617	—	9,640,617
Financial assets at FVOCI:				
Listed equity securities	201	—	—	201
Golf club shares	—	332,241,694	—	332,241,694
Unquoted equity securities	—	119,112	548,674,928	548,794,040
	₱115,316,273	₱354,673,732	₱548,674,928	₱1,018,664,933



The following table shows the reconciliation of the beginning and ending balances of Level 3 FVOCI financial assets which are recorded at fair value:

	2021	2020
At January 1	₱548,674,928	₱524,493,130
Fair value gains	49,536,899	24,181,798
At December 31	₱598,211,827	₱548,674,928

The Company has investments in PLHI's preferred shares of stock which are not quoted in the market as of December 31, 2021 and 2020. In 2021 and 2020, PLHI's preference shares were valued using dividend discount model (DDM) which calculates the intrinsic value of a stock, exclusive of current market conditions. DDM equates this value to the present value of a stock's future dividends.

In 2017, the Company acquired additional 160,000 preferred shares of PLHI at ₱100 per share or ₱16,000,000. PLHI did not distribute any dividend in 2021 and 2020. In performing its valuation, management assumed dividend payouts.

In accordance with the Company's fair value calculation using the DDM, the following fair value adjustments and consequential deferred tax impacts were determined:

	2021	2020
Financial assets at FVOCI- at cost	₱548,674,928	₱524,493,130
Add fair value gains recognized in OCI, gross of deferred tax impact:		
Reserve for fluctuation in value of financial assets at FVOCI	42,088,497	20,554,528
Deferred tax liability on the reserve for fluctuation in value of financial assets at FVOCI (Note 27)	7,448,402	3,627,270
	49,536,899	24,181,798
Financial assets at FVOCI- at fair value	₱598,211,827	₱548,674,928

The analysis of the fair market value of PLHI's preferred shares below is performed for the reasonably possible movement in future dividend payments with all other variables held constant, showing the impact on the other comprehensive income:

	Significant unobservable input	Level at yearend	Sensitivity of the input to fair value
2021	Dividend per share	₱6.00 per share	5% increase (decrease) in the dividend per share of the investee holding company would result in the decrease (increase) in fair value by ₱12,177,591.
2020	Dividend per share	₱6.00 per share	5% increase (decrease) in the dividend per share of the investee holding company would result in the decrease (increase) in fair value by ₱10,894,791.



Financial Risk

The Company is exposed to financial risk through its financial assets and financial liabilities, particularly, credit risk, liquidity risk, and market risk (foreign exchange, interest rate, and equity price risks). The BOD reviews and amends policies for managing each of these risks. The Company's risk management policies and practices are documented in the subsequent paragraphs.

Credit risk

Credit risk is the risk that the Company will incur a loss arising from its counterparties that fail to discharge their contractual obligations.

Prior to extending credit, the Company manages its credit risk by assessing the credit quality of its counterparty. The Company has a credit policy group that reviews all information about the counterparty which may include its statements of financial position, statements of income, statements of comprehensive income and other market information, and implements the internal rating system of the Company. The nature of the obligation is likewise considered. Based on this analysis, the credit analyst assigns the counterparty a credit rating to determine whether or not credit may be provided. Credit risk limits are also used to manage credit exposure specific to each intermediary depending on the size of its portfolio and its ability to meet its obligation based on past experience.

As of December 31, 2021 and 2020, the carrying values of the Company's financial instruments represent maximum exposure to credit risk as reporting date. The Company does not enter into collateral or credit enhancements.

The table below provides information regarding the credit risk exposure of the Company by classifying financial assets according to external (cash and cash equivalent, short term investments and debt instruments) and internal (insurance receivables, other receivables at amortized cost and reinsurance recoverable on unpaid losses) credit ratings of the counterparties:

	2021				
	Investment Grade/ High Grade	Below Investment Grade	Non- Investment Grade	Past Due or Impaired	Total
Assets at amortized cost					
Cash and cash equivalents*	₱5,247,244,188	₱—	₱—	₱—	₱5,247,244,188
Short-term investments	529,141,286	—	—	—	529,141,286
Insurance receivables**					
Premiums receivable	880,364,968	—	—	836,938,969	1,717,303,937
Reinsurance recoverable on paid losses	192,322,521	—	—	469,946,809	662,269,330
Due from ceding companies	4,219,284	—	—	128,512,883	132,732,167
Funds held by ceding companies - treaty	202,730	—	—	1,858,579	2,061,309
Loans receivable	—	—	—	229,000,000	229,000,000
Due from related parties	—	—	—	203,811,801	203,811,801
Chattel mortgage loan	41,773,111	—	—	—	41,773,111
Accounts receivable	—	—	—	33,511,054	33,511,054
Accountable cash advance	2,571,254	—	—	—	2,571,254
Accrued income	8,475,245	—	—	—	8,475,245
Financial assets at FVTPL					
Corporate debt securities	—	—	—	—	—
Government debt securities	64,376,293	—	—	—	64,376,293
Investments at amortized cost:					
Corporate debt securities	235,955,153	—	—	—	235,955,153
Reinsurance recoverable on unpaid losses	10,160,116,953	—	—	—	10,160,116,953
	₱17,366,762,986	₱—	₱—	₱1,903,580,095	₱19,270,343,081

* Cash and cash equivalents exclude petty cash fund.

** High grade based on internal rating



	2020				
	Investment Grade/ High Grade	Below Investment Grade	Non- Investment Grade	Past Due or Impaired	Total
Assets at amortized cost					
Cash and cash equivalents*	₱3,212,535,045	₱—	₱—	₱—	₱3,212,535,045
Short-term investments	493,768,956	—	—	—	493,768,956
Insurance receivables**					
Premiums receivable	649,286,522	—	519,348,749	2,082,977,496	3,251,612,767
Reinsurance recoverable on paid losses	133,583,233	—	—	956,558,443	1,090,141,676
Due from ceding companies	20,855,487	—	—	69,392,794	90,248,281
Funds held by ceding companies - treaty	20,394,684	—	—	8,500,679	28,895,363
Loans receivable	—	—	—	230,000,000	230,000,000
Due from related parties	—	—	—	316,236,644	316,236,644
Chattel mortgage loan	45,613,944	—	—	—	45,613,944
Accounts receivable	—	—	9,461,366	14,938,708	24,400,074
Accountable cash advance	3,446,755	—	—	—	3,446,755
Accrued income	8,731,642	—	—	—	8,731,642
Financial assets at FVTPL					
Corporate debt securities	9,640,617	—	—	—	9,640,617
Government debt securities	12,672,309	—	—	—	12,672,309
Investments at amortized cost:					
Corporate debt securities	237,826,525	—	—	—	237,826,525
Reinsurance recoverable on unpaid losses	8,563,970,221	—	—	—	8,563,970,221
	₱13,412,325,940	₱—	₱528,810,115	₱3,678,604,764	₱17,619,740,819

* Cash and cash equivalents exclude petty cash fund.

**High grade based on internal rating

The credit quality of the financial assets was determined as follows:

Cash and cash equivalents and short-term investments

These are classified as investment grade. These are deposited, placed or invested in foreign and local banks belonging to the top banks in the Philippines in terms of resources and profitability.

Debt securities

These are classified as investment grade. The government debt securities are issued by the Philippine Government and are considered as risk-free debt securities. The corporate debt securities are issued by stable companies and are considered to be of high creditworthiness.

As of December 31, 2021 and 2020, no allowance for impairment losses has been recognized for the foregoing balances.

Insurance Receivables

For insurance receivables, the Company uses a credit rating concept based on the borrowers and counterparties' overall creditworthiness. Investment grade is given to borrowers and counterparties who possess strong to very strong capacity to meet its obligations and that are consistently collected before the maturity date. Non investment grade is given to those financial assets outstanding beyond their due date but still collectible.

The Company applies the PFRS 9 simplified approach in measuring ECL which uses a lifetime expected loss allowance for premiums receivables.



The expected loss rates on these receivables are determined based on the history of credit-impaired agent, broker and direct accounts. The Company analyzes insurance receivables based on the number of days the receivables have been outstanding. Premiums receivables that are outstanding for ninety (90) days are assessed for credit impairment.

The historical loss rates, which are expressed as the relationship between the credit-impaired accounts and the related recognized insurance receivables are adjusted to reflect current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The Company assessed that the expected loss rates for insurance receivables are a reasonable approximation of the loss rates for these financial assets.

The credit quality of investment securities and loans and receivables, gross of allowance for credit losses, as of December 31, 2021 and 2020 are as follows:

	2021			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
High Grade	P–	P1,077,109,503	P–	P1,077,109,503
Noninvestment Grade	–	–	–	–
Past Due or Impaired	–	–	1,437,257,240	1,437,257,240
	P–	P1,077,109,503	P1,437,257,240	P2,514,366,743
Financial Assets at FVTPL				
High Grade	P64,376,293	P–	P–	P64,376,293
Investment Securities at Amortized Cost				
High Grade	P235,955,153	P–	P–	P235,955,153
Loans and Receivables				
High Grade	P44,344,365	P–	P–	P44,344,365
Noninvestment Grade	–	–	–	–
Past Due or Impaired	–	–	466,322,855	466,322,855
	P44,344,365	P–	P466,322,855	P510,667,220
	2020			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
High Grade	P–	P824,119,926	P–	P824,119,926
Noninvestment Grade	–	519,348,749	–	519,348,749
Past Due or Impaired	–	–	3,117,429,412	3,117,429,412
	P–	P1,343,468,675	P3,117,429,412	P4,460,898,087
Financial Assets at FVTPL				
High Grade	P22,312,926	P–	P–	P22,312,926
Investment Securities at Amortized Cost				
High Grade	P237,826,525	P–	P–	P237,826,525
Loans and Receivables				
High Grade	P49,060,699	P–	P–	P49,060,699
Noninvestment Grade	–	9,461,366	–	9,461,366
Past Due or Impaired	–	–	561,175,352	561,175,352
	P49,060,699	P9,461,366	P561,175,352	P619,697,417



Movements of investment securities and loans and receivables are as follows:

	2021			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
Balance as of January 1, 2021	P=	P1,343,468,675	P3,117,429,412	P4,460,898,087
New assets originated	–	13,762,182,871	–	13,762,182,871
Assets derecognized or repaid	–	(12,685,073,368)	(3,023,640,847)	(15,708,714,215)
Transfers to Stage 3	–	(1,343,468,675)	1,343,468,675	–
Balance at December 31, 2021	P=	P1,077,109,503	P1,437,257,240	P2,514,366,743
Financial Assets at FVTPL				
Balance as of January 1, 2021	P22,312,926	P=	P=	P22,312,926
New assets originated	50,760,000	–	–	50,760,000
Assets derecognized or repaid	(9,608,400)	–	–	(9,608,400)
Foreign exchange adjustment	911,967	–	–	911,967
Balance at December 31, 2021	P64,376,293	P=	P=	P64,376,293
Investment Securities at Amortized Cost				
Balance as of January 1, 2021	P237,826,525	P=	P=	P237,826,525
New assets originated	9,000,000	–	–	9,000,000
Assets derecognized or repaid	(9,800,000)	–	–	(9,800,000)
Amortization	(1,071,372)	–	–	(1,071,372)
Foreign exchange adjustment	–	–	–	–
Balance at December 31, 2021	P235,955,153	P=	P=	P235,955,153
Loans and Receivables				
Balance as of January 1, 2021	P49,060,699	P9,461,366	P561,175,352	P619,697,417
New assets originated	11,677,233	–	–	11,677,233
Assets derecognized or repaid	(30,483,164)	(9,461,366)	(80,762,900)	(120,707,430)
Transfers to Stage 3	14,089,597	–	(14,089,597)	–
Balance at December 31, 2021	P44,344,365	P=	P466,322,855	P510,667,220

	2020			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
Balance as of January 1, 2021	P=	P3,157,562,015	P1,071,081,028	P4,228,643,043
New assets originated	–	10,085,504,400	–	10,085,504,400
Assets derecognized or repaid	–	(9,824,071,949)	(29,177,407)	(9,853,249,356)
Transfers to Stage 3	–	(2,075,525,791)	2,075,525,791	–
Balance at December 31, 2021	P=	P1,343,468,675	P3,117,429,412	P4,460,898,087
Financial Assets at FVTPL				
Balance as of January 1, 2021	P23,495,349	P=	P=	P23,495,349
New assets originated	1,340,542	–	–	1,340,542
Assets derecognized or repaid	(2,492,199)	–	–	(2,492,199)
Foreign exchange adjustment	(30,766)	–	–	(30,766)
Balance at December 31, 2021	P22,312,926	P=	P=	P22,312,926
Investment Securities at Amortized Cost				
Balance as of January 1, 2021	P307,848,506	P=	P=	P307,848,506
New assets originated	–	–	–	–
Assets derecognized or repaid	(65,217,555)	–	–	(65,217,555)
Amortization	(1,590,163)	–	–	(1,590,163)
Foreign exchange adjustment	(3,214,263)	–	–	(3,214,263)
Balance at December 31, 2021	P237,826,525	P=	P=	P237,826,525
Loans and Receivables				
Balance as of January 1, 2021	P56,066,177	P=	P361,988,581	P418,054,758
New assets originated	246,974,431	–	–	246,974,431
Assets derecognized or repaid	(15,208,057)	–	(30,123,715)	(45,331,772)
Transfers to Stage 2	(9,461,366)	9,461,366	–	–
Transfers to Stage 3	(229,310,486)	–	229,310,486	–
Balance at December 31, 2021	P49,060,699	P9,461,366	P561,175,352	P619,697,417



As of December 31, 2021 and 2020, no allowance for impairment losses has been recognized for the investment securities and loans and receivables.

Movements of the allowance for credit losses on insurance receivables during the year are as follows:

	2021			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
Balance as of January 1, 2021	P=	P27,893,853	P240,740,486	P268,634,339
New assets originated	—	239,777,230	—	239,777,230
Assets derecognized or repaid	—	(96,177,318)	(200,478,929)	(296,656,247)
Transfers to Stage 3	—	(170,084,099)	170,084,099	—
Balance at December 31, 2021	P=	P1,409,666	P210,345,656	P211,755,322

	2020			
	Stage 1	Stage 2	Stage 3	Total
Insurance Receivables				
Balance as of January 1, 2021	P=	P13,761,227	P58,649,045	P72,410,272
New assets originated	—	520,885,784	—	520,885,784
Assets derecognized or repaid	—	(300,010,757)	(24,650,960)	(324,661,717)
Transfers to Stage 3	—	(206,742,401)	206,742,401	—
Balance at December 31, 2021	P=	P27,893,853	P240,740,486	P268,634,339

Liquidity risk

Liquidity or funding risk is the risk that an entity will encounter difficulty in raising funds to meet commitments as they fall due. Liquidity risks may result from either the inability to sell financial assets quickly at their fair values, the counterparty failing to repay a contractual obligation, insurance liabilities falling due for payment earlier than expected, or inability to generate cash inflows as anticipated.

An institution may suffer from a liquidity problem when its credit standing falls. The Company is also exposed to liquidity risk if the market on which it depends on is subject to loss of liquidity. The major liquidity risk confronting the Company is the potential daily calls on its available cash resources in respect of claims arising from insurance contracts.

The Company manages liquidity through a liquidity risk policy which determines what constitutes liquidity risk for the Company, specifies minimum proportion of funds to meet emergency calls, sets up policies on contingency funding plans, specifies the sources of funding and the events that would trigger the plan as well as concentration of funding sources, requires reporting of liquidity risk exposures and breaches to the monitoring authority, and calls for monitoring of compliance with liquidity risk policy and review of liquidity risk policy.

The tables below group the financial assets and liabilities, including reinsurance assets and insurance contract liabilities, of the Company as of December 31 into their relevant maturity groups based on the remaining period at the reporting date to their undiscounted contractual maturities or expected repayment dates. For financials assets at FVTPL and FVOCI, the analysis into maturity grouping is based on the remaining period from the end of the reporting period to the expected date the assets will be realized.



2021						
	Up to a year	1-3 years	3-5 years	Over 5 years	No Maturity Date	Total
Assets at amortized cost						
Cash and cash equivalents	₱5,249,449,596	₱—	₱—	₱—	₱—	₱5,249,449,596
Short-term investments	529,375,673	—	—	—	—	529,375,673
Insurance receivables	2,302,611,421	—	—	—	—	2,302,611,421
Loans and receivables	510,667,220	—	—	—	—	510,667,220
Accrued income	8,475,245	—	—	—	—	8,475,245
Financial assets at FVTPL						
Listed securities	—	—	—	—	144,780,896	144,780,896
Government debt securities*	1,211,226	2,422,453	53,421,453	15,554,695	—	72,609,827
Corporate debt securities	—	—	—	—	—	—
Financial asset at FVOCIs						
Listed equity securities	—	—	—	—	180	180
Golf club shares	—	—	—	—	373,561,693	373,561,693
Unlisted equity securities	—	—	—	—	598,330,939	598,330,939
Investment securities at amortized cost						
Government debt securities*	39,294,375	34,213,750	22,911,250	286,532,813	—	382,952,188
Reinsurance recoverable on unpaid losses	10,160,116,953	—	—	—	—	10,160,116,953
Total Financial Assets	₱18,801,201,709	₱36,636,203	₱76,332,703	₱302,087,508	₱1,116,673,708	₱20,332,931,831
Other Financial Liabilities and Insurance Contract Liabilities						
Insurance contract liabilities	₱16,266,444,587	₱—	₱—	₱—	₱—	₱16,266,444,587
Insurance payables	6,810,511,961	—	—	—	—	6,810,511,961
Accounts and other payables**	675,536,399	—	—	—	—	675,536,399
Notes payable*	15,651,400	423,097,000	—	—	—	438,748,400
Lease liability	10,144,701	7,326,786	2,745,567	631,361	—	20,848,415
Total Liabilities	₱23,778,289,048	₱430,423,786	₱2,745,567	₱631,361	₱—	₱24,212,089,762

*Includes future interest

**Accounts and other payables exclude taxes payable.

2020						
	Up to a year	1-3 years	3-5 years	Over 5 years	No Maturity Date	Total
Assets at amortized cost						
Cash and cash equivalents	₱3,214,305,088	₱—	₱—	₱—	₱—	₱3,214,305,088
Short-term investments	493,993,888	—	—	—	—	493,993,888
Insurance receivables	4,192,263,748	—	—	—	—	4,192,263,748
Loans and receivables	619,697,417	—	—	—	—	619,697,417
Accrued income	8,731,642	—	—	—	—	8,731,642
Financial assets at FVTPL						
Listed securities	—	—	—	—	115,316,072	115,316,072
Government debt securities*	480,230	960,460	960,460	15,127,245	—	17,528,395
Corporate debt securities	9,640,617	—	—	—	—	9,640,617
Financial asset at FVOCIs						
Listed equity securities	—	—	—	—	201	201
Golf club shares	—	—	—	—	332,241,694	332,241,694
Unlisted equity securities	—	—	—	—	548,555,816	548,555,816
Investment securities at amortized cost						
Government debt securities*	23,171,625	61,130,000	21,988,750	277,538,438	—	383,828,813
Reinsurance recoverable on unpaid losses	8,563,970,221	—	—	—	—	8,563,970,221
Total Financial Assets	₱17,126,254,476	₱62,090,460	₱22,949,210	₱292,665,683	₱996,113,783	₱18,500,073,612
Other Financial Liabilities and Insurance Contract Liabilities						
Insurance contract liabilities	₱13,581,341,270	₱—	₱—	₱—	₱—	₱13,581,341,270
Insurance payables	6,851,873,178	—	—	—	—	6,851,873,178
Accounts and other payables**	582,876,932	—	—	—	—	582,876,932
Notes payable*	26,207,130	52,414,260	432,758,913	—	—	511,380,303
Lease liability	9,274,110	11,452,257	753,461	1,030,116	—	22,509,944
Total Liabilities	₱21,051,572,620	₱63,866,517	₱433,512,374	₱1,030,116	₱—	₱21,549,981,627

*Includes future interest

**Accounts and other payables exclude taxes payable.



It is unusual for a Company in the insurance industry to predict the requirements of funding with absolute certainty since the theory of probability is applied on insurance contracts to ascertain the likely provision and the time period when such liabilities will require settlement. The amounts and maturities in respect of insurance liabilities are, thus, based on management's best estimated timing of net cash outflows.

Market risk

Market risk is the risk of changes in fair value of financial instruments from fluctuations in foreign exchange rates (currency risk), market interest rates (interest rate risk), and market prices (equity price risk), whether such changes is caused by factors specific to the individual instrument or its issuer or factors affecting all instruments traded in the market.

The Company manages market risk by evenly distributing capital among investment instruments, sectors, and geographical areas.

The Company structures levels of market risk it accepts through a sound market risk policy based on specific guidelines set by the Investment Committee. This policy sets certain limits on exposure to investments mostly with top-rated banks, which are selected on the basis of the banks' credit ratings, capitalization and quality servicing being rendered to the Company. Also, the said policy includes diversification benchmarks of investment portfolio to different investment types duly approved by the IC, asset allocation and portfolio limit structure. Moreover, control of relevant market risks can be addressed through compliance reporting of market risk exposures to the IC, regular monitoring and review of the Company's investment performance and upcoming investment opportunities for pertinence and changing environment.

a. Currency risk

Currency risk is the risk that the value of the financial instrument will fluctuate because of changes in foreign exchange rates. The Company's principal transactions in the Philippines and Hong Kong - Branch are carried out in Philippine Peso and HK Dollar, respectively. Other foreign currency-denominated transactions are primarily in terms of the US Dollar and Euro. The tables below show the Company's exposure to currency risk.

	2021		
	US Dollar	Euro	Total
Financial Assets			
Financial assets at FVTPL:			
Government debt securities	₱64,376,293	₱—	₱64,376,293
Corporate debt securities	—	—	—
Cash and cash equivalents	2,132,699,667	—	2,132,699,667
Short-term investments	376,411,799	—	376,411,799
Insurance receivables	386,276,972	36,566	386,313,538
Accrued income	824,874	—	824,874
	₱2,960,589,605	₱36,566	₱2,960,626,171
Financial Liabilities			
Insurance payables	₱1,098,367,829	₱3,277,009	₱1,101,644,838
Net currency exposure	₱1,862,221,776	(₱3,240,443)	₱1,858,981,333

The exchange rates used were ₱50.999 to US\$1; and ₱57.5117 to EUR.



	2020		
	US Dollar	Euro	Total
Financial Assets			
Financial assets at FVTPL:			
Government debt securities	₱12,672,309	₱—	₱12,672,309
Corporate debt securities	9,640,617	—	9,640,617
Cash and cash equivalents	897,675,010	—	897,675,010
Short-term investments	354,317,956	—	354,317,956
Insurance receivables	192,221,857	41,087	192,262,944
Accrued income	1,073,443	—	1,073,443
	₱1,467,601,192	₱41,087	₱1,467,642,279
Financial Liabilities			
Insurance payables	₱3,273,872,527	₱3,292,954	₱3,277,165,481
Net currency exposure	(₱1,806,271,335)	(₱3,251,867)	(₱1,809,523,202)

The exchange rates used were ₱48.023 to US\$1; and ₱ 64.6228 to EUR.

The table below shows the effect of the increase or decrease in applicable foreign exchange rates:

	2021	
Currency	Change in variable	Impact on Income Before Tax
US Dollar	+0.5%	₱6,631,423
	-0.5%	(6,631,423)
Euro	+1.8%	(₱32,694)
	-1.8%	32,694
	2020	
Currency	Change in variable	Impact on Income Before Tax
US Dollar	+4.4%	₱85,898,568
	-4.4%	(85,898,568)
Euro	+4.1%	(₱108,486)
	-4.1%	108,486

Reasonably possible movements in foreign exchange rates are computed based on average percentage changes in closing rate for 3 years.

b. *Interest rate risk*

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates.



The tables below set out the Company's financial instruments subject to fixed interest rates by maturity.

	Range of Interest Rate	December 31, 2021				Total
		Within One Year	1-2 years	2-3 years	More than 3 years	
Loans and receivables						
Cash and cash equivalents*	0.07%-1.50%	₱5,247,244,188	₱—	₱—	₱—	₱5,247,244,188
Short-term investments	0.03%-1.25%	529,141,286	—	—	—	529,141,286
Loans and receivables	2.75%-6.00%	510,667,220	—	—	—	510,667,220
Financial assets at FVTPL						
Government debt securities	5.00%	—	—	—	64,376,293	64,376,293
Corporate debt securities	6.50%	—	—	—	—	—
Investment securities at amortized cost						
Government debt securities	4.625%-8.00%	26,059,738	—	11,011,509	198,883,906	235,955,153
Total interest-bearing financial assets		₱6,313,112,432	₱—	₱11,011,509	₱263,260,199	₱6,587,384,140
Insurance payables	1.00%-5.00%	₱442,363,298	₱—	₱—	₱—	₱442,363,298
Notes payable	4.00%-4.91%	2,000,000	394,000,000	—	—	396,000,000
Total interest-bearing financial liabilities		₱444,363,298	₱394,000,000	₱—	₱—	₱838,363,298

*Excluding petty cash funds

	Range of Interest Rate	December 31, 2020				Total
		Within One Year	1-2 years	2-3 years	More than 3 years	
Loans and receivables						
Cash and cash equivalents*	0.10%-1.55%	₱3,212,535,045	₱—	₱—	₱—	₱3,212,535,045
Short-term investments	0.03%-1.62%	493,768,956	—	—	—	493,768,956
Loans and receivables	2.75%-12.00%	619,697,417	—	—	—	619,697,417
Financial assets at FVTPL						
Government debt securities	5.00%	—	—	—	12,672,309	12,672,309
Corporate debt securities	6.50%	9,640,617	—	—	—	9,640,617
Investment securities at amortized cost						
Government debt securities	4.625%-8.00%	9,881,642	26,144,553	11,020,687	190,779,643	237,826,525
Total interest-bearing financial assets		₱4,345,523,677	26,144,553	₱11,020,687	₱203,451,952	₱4,586,140,869
Insurance payables	1.00%-5.00%	₱441,060,313	₱—	₱—	₱—	₱441,060,313
Notes payable	4.00%-4.91%	—	—	—	398,000,000	398,000,000
Total interest-bearing financial liabilities		₱441,060,313	₱—	₱—	₱398,000,000	₱839,060,313

The following tables demonstrate the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's net income before income tax and other comprehensive income.

Currency	2021	
	Change in variable	Impact on profit before tax
Peso	0.24%	₱7,951,185
Peso	-0.24%	(8,122,618)
US\$	0.40%	543,636
US\$	-0.40%	(574,309)



2020			
Currency	Change in variable	Impact on profit before tax	Impact on other comprehensive income
Peso	0.42%		₱14,487,683
Peso	-0.42%		(15,760,775)
US\$	0.40%		119,500
US\$	-0.40%		(103,069)

The Company determined the reasonably possible change in interest rates using the daily percentage changes in weighted average yield rates of outstanding securities for the past three years.

c. Equity price risk

The Company's price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices. Such investment securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.

The Company's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments, diversification plan, limits on investment in each sector and market.

The analysis below is performed for reasonably possible movements in the Philippine Stock Exchange index (PSEi) with all other variables held constant, showing the impact on profit before tax for financial assets at FVTPL and the impact on other comprehensive income for FVOCI financial assets (impact to other comprehensive income excludes impact on profit before tax):

2021			
	Change in variable	Impact on profit before tax	Impact on other comprehensive income
PSEi	+3%	₱2,972,279	₱1
PSEi	-3%	(2,972,279)	(1)
2020			
	Change in variable	Impact on profit before tax	Impact on other comprehensive income
PSEi	+5%	₱1,147,102	₱3
PSEi	-5%	(1,147,102)	(3)

The impact on profit before tax and other comprehensive income is arrived at using the reasonably possible change of PSEi and the specific adjusted beta of each stock the Company holds. The possible change of PSEi is determined by obtaining expected movement of PSEi based on a 3-year data of its annual historical movements. Adjusted beta is the forecasted measure of the volatility of a security or a portfolio in comparison to the market as a whole.



32. Contingencies

The Company has various contingent liabilities arising in the ordinary conduct of business, which are either pending decision by the courts or are being contested, the outcome of which are not presently determinable. In the opinion of management and its legal counsel, the eventual liability under these claims, if any, will not have a material or adverse effect on the Company's operations.

Also, the Company may have certain obligations under the terms of bonds issued in favor of the Bureau of Customs but management believes that these obligations, if any, will not materially affect the financial statements.

33. Supplementary Tax Information Under Revenue Regulation (RR) No. 15-2010

In compliance with the requirements set forth by RR No. 15-2010 hereunder are the information on taxes, duties and license fees paid or accrued during the taxable year.

Value Added Tax (VAT)

The Company is a VAT-registered company with VAT output tax declaration of ₱1,296,397,110 in 2021 based on the amount reflected in the gross sales of ₱10,803,309,248.

The Company has zero-rated/exempt sales amounting to ₱1,928,689,347 pursuant to the provisions of Section 108 B-3 of National Internal Revenue Code, *Value-added Tax on Sale of Services and Use or Lease of Properties*.

The amount of VAT input taxes claimed are broken down as follows:

Balance at January 1, 2021	₱31,335,044
Current year's purchases:	
Services lodged under commission and general administrative expenses	221,135,844
Goods other than capital goods	12,262,586
Capital goods subject to amortization	6,391,085
Adjustment	(48,927)
Input VAT applied to exempt sales	(7,327,272)
Input VAT applied to output VAT	(232,462,242)
	₱31,286,118

Import Duties

The Company did not have any importations in 2021.

Documentary Stamp Tax (DST)

In 2021, the Company paid ₱60,080 DST for the lease contract with tenants.



Other Taxes and Licenses

This includes all other taxes, local and national, including real estate taxes, licenses, and permit fees. Details consist of the following:

<i>Local</i>	
Real estate tax	₱4,363,399
Licenses and fees	680,474
	<u>5,043,873</u>
<i>National</i>	
Input VAT allocated to exempt sales	₱7,150,636
Renewal of agents' license & resident agent of foreign reinsurers	1,555,905
Accreditation, application and filing fees	1,365,436
Taxes on condominium property - Hong Kong	503,460
Supervision fee	176,750
Company car registration	121,373
Documentary stamp tax	60,080
Gross receipts tax on rental	47,005
Renewal of VAT registration	10,000
Others	270,723
	<u>11,261,368</u>
	<u><u>₱16,305,241</u></u>

The Company has taxes relating to nonlife insurance policies that have been shifted or passed on to the policyholders and are not recognized in the statement of income. Details follow:

DST on:	
DS110-Policies of insurance upon property	₱1,310,418,379
DS109-Accident and health	17,164,906
DS110-Migrant workers	4,495,719
DS111-Fidelity bonds	6,721,300
DS114-CTPL	3,250,648
Local government taxes	25,459,397
Fire service taxes	55,006,653
Premium taxes	3,544,921
	<u>₱1,426,061,923</u>

Withholding Taxes

The amount of withholding taxes remitted for the year amounted to:

Expanded withholding taxes	₱199,373,464
Withholding taxes on compensation and benefits	42,545,035
Final withholding taxes	2,885,634
	<u><u>₱244,804,133</u></u>

Excise Taxes

The Company did not incur any excise tax in 2021.

Tax Assessments and Cases

The Company has no deficiency tax assessment with the Bureau of Internal Revenue or any tax case, litigation, and/or prosecution in courts or bodies outside the Bureau of Internal Revenue as of December 31, 2021.

